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Innovent Biologics 2022 Annual Results

March, 2023



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Agenda and Speakers

- 1 Business Review and Outlook Dr. Michael Yu Founder, Chairman and CEO
- 2 R&D Achievements and Updates Dr. Yongjun Liu President
- Financials and Summary Mr. Ronnie Ede CFO
- 4 Q&A All





2022 Review: We Strengthened the Foundation for Sustainable Growth amid a Challenging 2022 and Macro Headwinds



Expanding and diversifying commercial portfolio

- Two new oncology products approved (CYRAMZA®, Retsevmo®)
- Two new 1L indications approved and included in NRDL for TYVYT® (1L GC, 1L ESCC)
- 2022 total product sales revenue growth (y-o-y 3.4%) impacted by NRDL price reduction on TYVYT® and COVID impact but partially offset by increasing revenue contribution of new products



Advancing next wave of innovative clinical assets into mid or late stage

- 5 new assets undergoing pivotal/phase 3 based on proof-ofconcept (PoC) results, including ROS1, KRAS^{G12C}, GLP-1R/GCGR, IL-23p19, CEACAM5 ADC
- Achieved preliminary PoC for LAG3, TIGIT, VEGF/C, demonstrating constant in-house R&D commitment
- Adopted PoC as a key measurement to validate early-stage assets to balance development risk and reward



Improving efficiency of commercial operation

- Established a more agile and lean commercial organization with scientific management and optimized resource allocation
- Continue to increase sales output and improve efficiency
- Preliminary results of efficiency improvement achieved, OPEX ratio decreased from 65.5% in 2021 to 62.6% in 2022. During 2022, OPEX ratio decreased from 68.5% in 1H to 56.9% in 2H



Non-oncology portfolio emerging as a key pillar with huge potential

- Contribution of non-oncology assets in commercial portfolio and clinical pipelines is significantly increasing
- IBI362 Phase 2 encouraging results enabled us to build a competitive position in the CardioVascular/Metabolism (CVM) market with huge potential
- Continuing to enrich non-oncology pipeline in CVM, autoimmune and ophthalmology, with multiple differentiated clinical and preclinical assets

2022



R&D: Five More Late-stage Assets including Potential Blockbuster in Metabolism; Developing a More Diversified Pipeline



Regulatory Approvals

- Pemazyre®(Pemigatinib)
 mCCA (HK, mainland China)
- CYRAMZA®(ramucirumab) •
 GC, HCC
- TYVYT®(sintilimab)
 1L GC, 1L ESCC
- Retsevmo®(selpercatinib)
 NSCLC, MTC, TC
- Bevagen®(bevacizumab)
 5 major cancer indications (Indonesia)



NDA Acceptances

- IBI326 (BCMA CAR-T) R/R MM
- IBI306 (PCSK9) nFH, HeFH
- Olverembatinib
 TKI-resistant CML
 *NDA for full approval
 - IBI376 (PI3Kδ) FL

+5

Pivotal/Phase 3 New Assets

- IBI344 (ROS1) NSCLC
- IBI351 (KRAS^{G12C})
 NSCLC
- IBI362 (GLP-1R/GCGR)
 Obesity, Diabetes
- IBI112 (IL-23p19)
 Psoriasis
- IBI126 (CEACAM5 ADC)
 NSCLC



Preliminary Positive PoC

- IBI110 (LAG3)
 1L sqNSCLC, 1L GC
- IBI939 (TIGIT)

 1L NSCLC (TPS>=50%)
- IBI188 (CD47)
 1L MSD
- IBI362 (GLP-1R/GCGR)
 Obesity (9mg)
- IBI302 (VEGF/C)
 nAMD







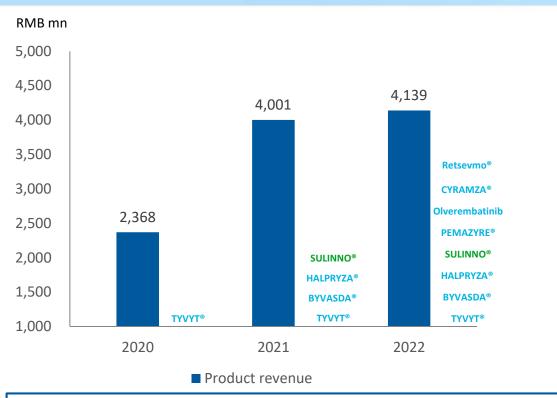
Bevagen®
approved in
Indonesia, 1st
product
launched
overseas

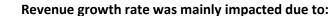


Nearly 30% of clinical pipeline in nononcology

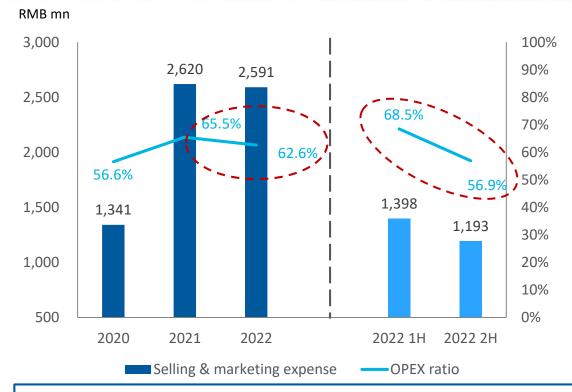


Commercial: Product Revenue Growth Impacted by One-off Factors while Diversified Portfolio and Improved Efficiency Achieved





- TYVYT®'s price cut by 2021 NRDL
- COVID on-and-off impact throughout 2022
- Positively offset by continued fast ramp-up of sales volume for PD-1 and biosimilars:
 - New indications approved of TYVYT®: 1L GC, 1L ESCC
- Higher contribution from new products
 - Olverembatinib, PEMAZYRE®, CYRAMZA®



- During 2022, Company has been developing a more sustainable and healthy commercial management model:
 - Established a more agile and lean organization
 - Further increased the output and improved efficiency
- The ratio of selling and marketing expenses to product revenue (OPEX) decreased from 65.5% in 2021 to 62.6% in 2022. During 2022, OPEX ratio decreased from 68.5% in 1H to 56.9% in 2H (IFRS measure)



Collaboration: Three Strategic MNC Collaborations Further Validate the Intrinsic Value of Our Integrated Platform

sanofi



Collaboration for the development and commercialization of two potentially first-in-class oncology assets in China

Tusamitamab ravtansine (CEACAM-5) Global first and only ph3 stage CEACAM5 ADC

SAR'245 (Non-Alpha IL-2) **Highly differentiated PEG IL-2**

Collaborate to accelerate innovation



Synergy in high prevalent solid tumors



Combo potential with Innovent product sintilimab





Initial

€300 M

Accelerate development and expand presence in China



Innovent receives:

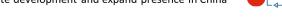
- Sole commercialization rights to import, market, promote, distribute and detail CYRAMZA® (ramucirumab) and Retsevmo® (selpercatinib) in mainland China
- Right of first negotiation for potential future commercialization of pirtobrutinib (BTK inhibitor) in mainland China







times



Sanofi strategic equity investment in Innovent with 20% price premium

& potential additional €300M investment, subject to future agreement between the parties

- Long-term strategic partnership with Eli Lilly since 2015
- Five collaboration deals in past seven years for different modalities and therapeutic areas
- Strong validation of Innovent's integrated platform and commercial capability





Collaboration for the development and commercialization of Tigulixostat in China for gout disease

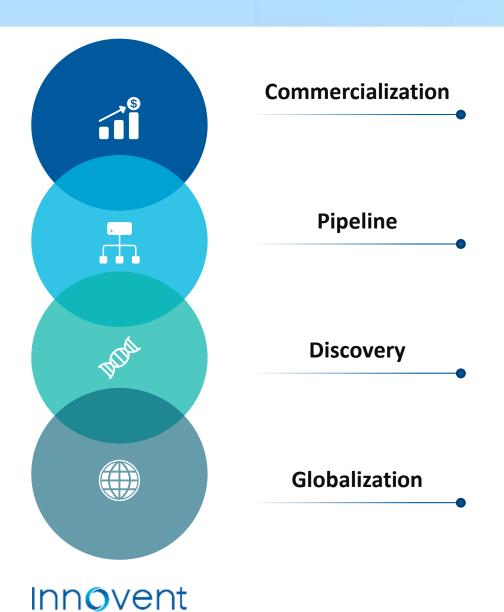
- Late-stage novel non-purine xanthine oxidase inhibitor (XOI) for the chronic management of hyperuricemia in patients with gout disease
- Huge unmet need as over 15 million gout patients in China with limited choice
- Clear best-in-class potential shown in Phase 2 CLUE study
- Global Phase 3 studies initiated
- Further expand Innovent's late stage nononcology pipeline
- Strong synergy in rheumatic disease and metabolic disease area

Oncology

Non-Oncology



2023 Outlook: Continuous Focus on Strategic Goals of Sustainable Growth and Global Innovation



Further portfolio expansion, solid growth, and efficiency improvement

- ✓ Increase contribution from new products
- ✓ Build presence for upcoming high potential non-oncology products
- ✓ Improve operational efficiency for more sustainable growth

Robust late stage pipeline and balanced development strategy

- ✓ Enrich therapies and modalities to further expand the oncology pipeline
- ✓ CVM, autoimmune, ophthalmology pipeline to unlock huge potential value
- ✓ RMB 20bn sales potential in China market within 4-5 years

Embrace next generation of innovation

- ✓ Innovent Academy to continue strategic focus on IO, bispecific, ADC and Immunology
- ✓ Continuously deliver new molecules up to IND

Follow clear pathway to globalization

- ✓ Validate PoC of early-stage pipeline for potential global development
- Pursue commercialization opportunities of marketed products in broader markets

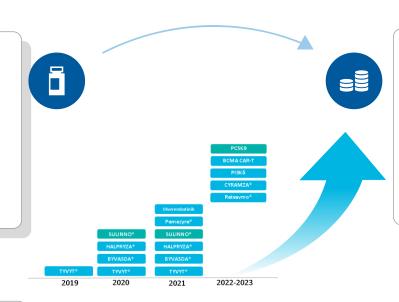
Near-term Portfolio Growth Potential:

Anticipate Solid Revenue Growth in 2023

TYVYT® visible growth driver

- ✓ Two new 1L indications included in NRDL with no price cut
- ✓ Volume growth momentum expected to remain vibrant
- ✓ Pandemic impact to diminish





Increasing contribution from new products

- ✓ More diversified commercial portfolio
- ✓ Products entering less competitive landscapes to become new revenue contributors









BCMA CAR-T

PCSK9

Further enhance commercial team

- ✓ Strengthen oncology sales team to increase output and efficiency, to generate more product synergies
- ✓ Build CVM team dedicated to upcoming high potential products

Anticipate Solid Revenue Growth in 2023





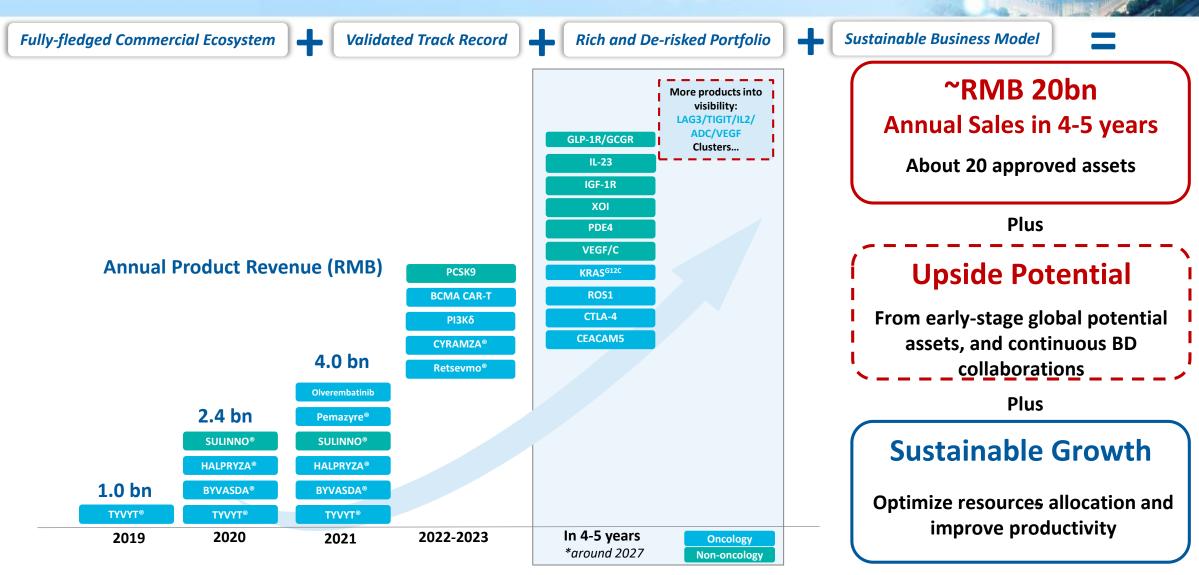
Upgraded commercial platform for more sustainable growth

✓ Implement operational efficiency measures and lean management approach to upgrade Innovent's commercial platform



Strong Long-term Growth Potential:

Diversified Commercial Portfolio With High Potential Assets and Improving Operational Efficiency





Oncology: Established a Leading Position and Brand Franchise

Expansive Oncology Pipeline with Robust Supporting Commercial Structure

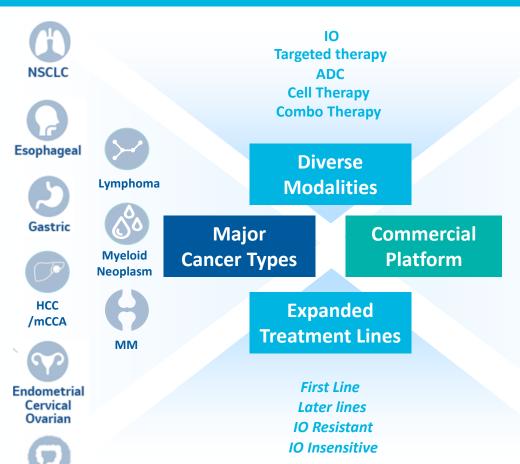
Colorectal



Robust Oncology Pipeline



Well-positioned with Industry Leading Footprint and Comprehensive Coverage





Fully fledged commercial team ~3000 professionals



Broad coverage benefiting millions of cancer patients



Agile and lean organizational structure

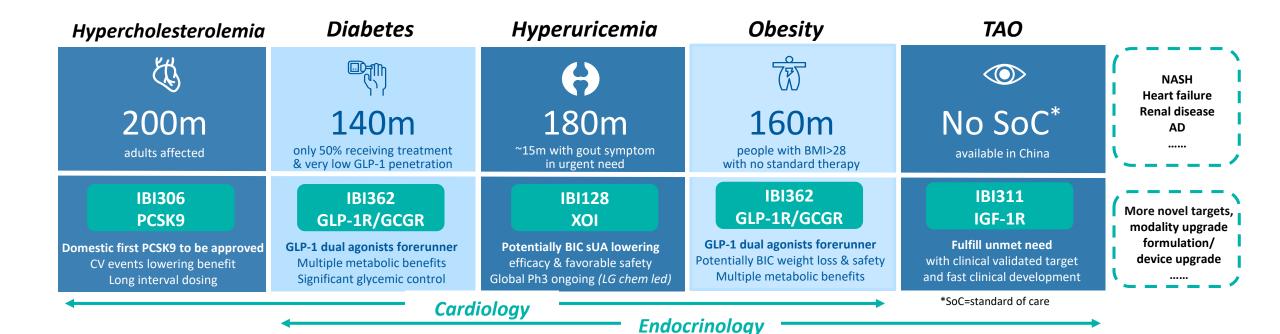


Improving efficiency and productivity



CVM & Endocrinology: New Franchise with High Potential Innovative Assets

Substantial Patient Base in Need of Next-Generation Drugs



Huge Market Base

RMB 100B CVM market in China with growing patient size and treatment rate, call for next-generation drugs to fulfill unmet medical need, provide better efficacy, reduce complications and improve quality of life.

High Growth Potential

Low and fast-rising penetration of innovative medicines with ongoing medical education and replacement/add-on of traditional therapies. Untapped market with no existing standard therapy such as obesity, TAO etc.

Synergetic Value

Innovent strategic investment in CVM and endocrinology, targeting to build franchise in patients' disease management through a highly innovative pipeline, broad indication coverage and medical resource synergies.



Autoimmune: Strategic Vision to Fulfill Unmet Medical Needs

Switching from Traditional to Innovative Targeted Therapies in Various Autoimmune Diseases

High Potential Therapeutic Area Driven By:

- ✓ Deeper understanding of the mechanisms of action
- ✓ Continuous market education emphasizing more novel therapies
- Younger patient population more emphasis on quality of life



Patient Friendly Solutions:

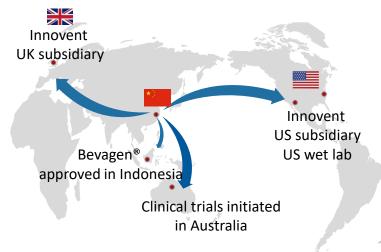
- Longer dosing interval to improve compliance
- ✓ Oral formulations and auto-injection devices for convenience
- Superior safety profiles especially for lifelong management

| SULINNO®(TNF-α) | RA/AS/ PsA/PsO | Commercial product listed in NRDL with an experienced sales team and established access | | | | |
|-------------------|--|--|--|--|--|--|
| IBI112 (IL-23p19) | PsO/IBD | Comparable long-acting efficacy and longer dosing interval (Q12W) than approved products | | | | |
| IBI353 (PDE4) | PsO/AD | Potential best-in-class PDE4, oral formulation | | | | |
| IBI356 (OX40L) | IND-ready | Next-generation target providing superior efficacy and durability treatment option | | | | |
| IBI355 (CD40L) | IND-ready | Potentially provide improved disease control without long-term toxicity | | | | |
| Preclinical | | osed ongoing projects to address global | | | | |
| | unmet needs in autoimmune area, such as SjS, IgAN, SLE, LN, AD | | | | | |

Firmly Invest in Global Innovation:

Efficient Resource Allocation to Early Stage Pipeline and Globalization Strategy

Globalization as Long-term Core Strategy:
Position Innovent to Enter Next Stage of Becoming a
Premier Biopharma Globally





- Competitive in-house R&D platform with 1500+ professionals
- ~300 scientists in Innovent Academy as drug discovery engine
- Product development team of 1100+ employees



- New ADC, bispecific Ab, TCE etc.
- BD works to supplement broader modalities



- Oncology: IO efficiency improvement; targeted therapies
- Non-oncology: metabolic; ophthalmology; autoimmune

20+ Pipeline Candidates and more preclinical research programs with global innovation

Explore with scientific Phase 1b/2 PoC approach

TIGIT

LAG3

CTLA-4 VEGF/C

Phase 1/IND stage innovative assets with high potential

PD-1/IL-2 VEGF/ANG-2
CLDN18.2/CD3 VEGF-A/VEGF-C
CLDN18.2 ADC OX40L
EGFR/B7H3 CD40L



Preclinical projects focus on global opportunities and frontier technologies

mAb

ADC

ADC ISAC

T/NK Engager

Multi-specific Ab

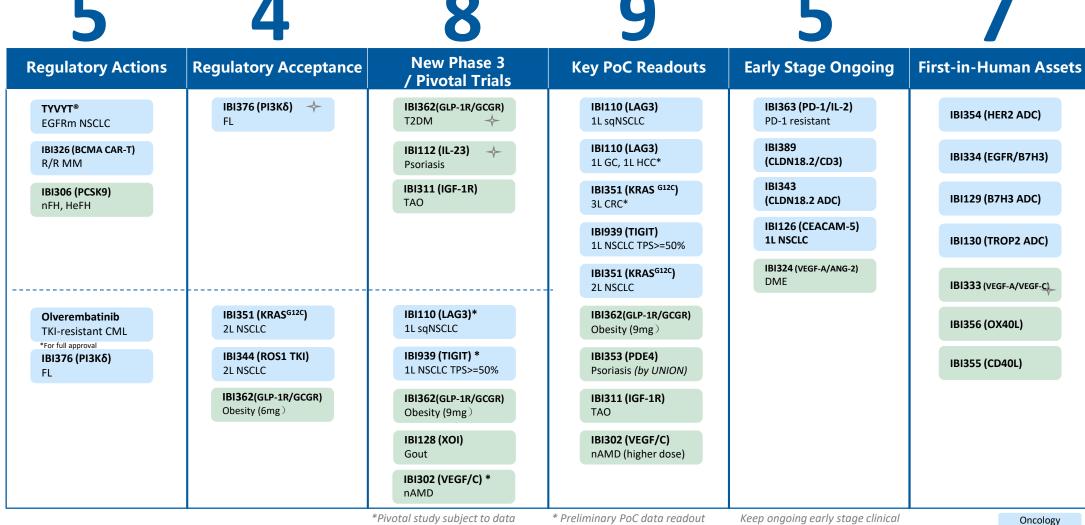
Immuno-cytokine





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Anticipated Development Milestones in 2023 to early 2024





2023H1

2023H2-

early 2024

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studies for potential PoC studies subject to data

Non-oncology



R&D Update: Expand Oncology Boundary with Novel Modalities, Roll Out Non-oncology Best-in-class Assets

Robust R&D Pipeline







T/NK engager

Immuno-cytokine

ADC

Multi-specific Ab

Cell therapy

Small Molecule

mAb





Oncology

Expand Boundary with Novel Modalities

TKI and Cell Therapy

- IBI326 (BCMA CAR-T): NDA
- IBI376 (PI3Kδ): NDA
- IBI351(KRAS G12C) & IBI344 (ROS1): Pivotal Phase 2

I/O: Preliminary Positive PoC

- IBI939 (TIGIT): 1L NSCLC PD-L1 TPS>=50% PoC
- IBI110 (LAG3): 1L sqNSCLC PoC
- IBI363 (PD-1/IL2): Phase 1

ADC: Established Integrated Platform

- IBI343 (CLDN18.2 ADC): Phase 1
- Fully integrated ADC platform established
- Advanced ADC technologies as strategy 2.0



Non-oncology

Innovative Late-stage Assets to Roll Out

CVM

- IBI306 (PCSK-9): NDA
- IBI362 (GLP-1R/GCGR): Phase 3
- IBI128 (XOI): Phase 3 (LG Chem)
- IBI311 (IGF-1R): Phase 2

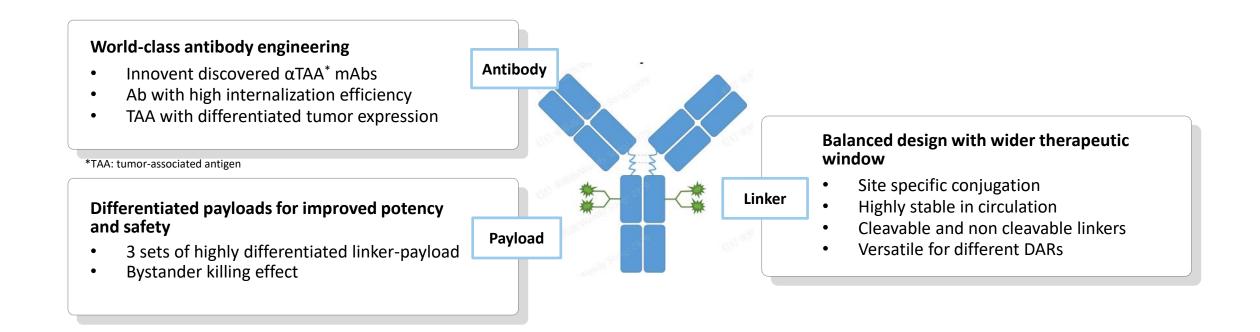
Autoimmune

- IBI112 (IL23p19): Phase 3
- IBI353 (PDE4): Phase 2 completed (Union)
- IBI355 (CD40L) & IBI356(OX40L): IND ready

Ophthalmology

- IBI302 (VEGF/C): Phase 2 PoC
- IBI324 (VEGF-A/ANG-2) & IBI333(VEGF-A/VEGF-C): Phase 1

ADC Strategy: Established Fully Integrated Technology Platform Next-Generation ADC with Improved Efficacy and Therapeutic Windows



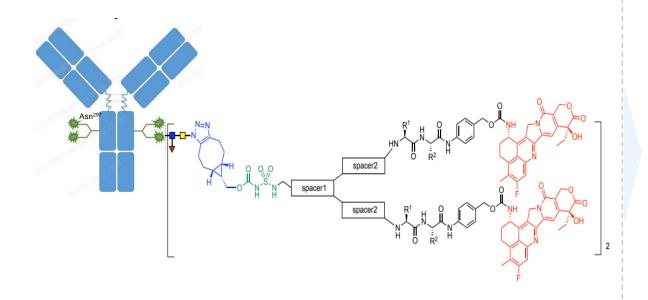
10+ ADC Projects with CLDN18.2 in Clinical; Her-2, B7H3, Trop2 ADCs in IND Enabling Stages



IBI343: Potential Best-in-Class CLDN18.2 ADC

Differentiated Design for Potential Wide Therapeutic Window and High Potency

Differentiated Design



Potential Best-in-Class Profiles

- World leading ADC technology collaborated with Synaffix
- Fully human, high internalization αCLDN18.2 mAb
- Silenced Fc to reduce non-specific uptake
- Site-specific glycan conjugation, homogenous DAR4
- More potent antitumor efficacy than Dxd (DAR8)
- More hydrophilic better PK
- Strong bystander killing effect
- Well tolerated with large safety margin in monkeys

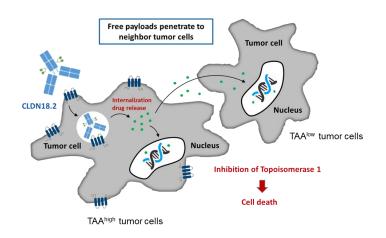


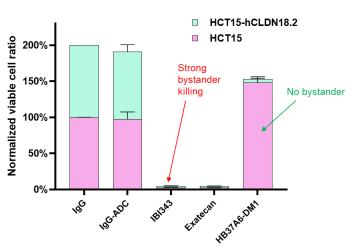
IBI343: Potential Best-in-Class CLDN18.2 ADC

Preclinical Highlights & Clinical Progress

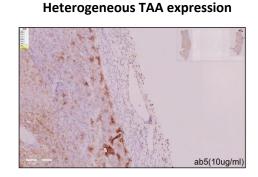
Strong Bystander Killing

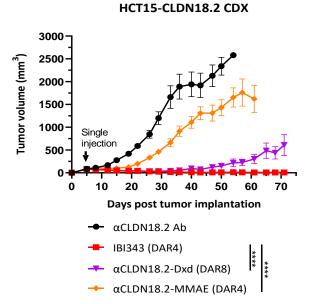
Better In-vivo Efficacy than MMAE and Dxd





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Clinical Progress

- Phase 1 MRCT ongoing in Australia and China since 2022, exploring in CLDN18.2+ solid cancers such as gastric cancer, pancreatic cancer and cholangiocarcinoma.
- **Tolerable safety** in multiple dose groups, no DLT so far
- Initial efficacy signal observed.
- Dose escalation to validate the potential wide therapeutic window brought by the novel linker and payload design.

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IBI939 (TIGIT): Encouraging Efficacy Signal in 1L PD-L1 TPS>=50% NSCLC

Trend of PFS Improvement vs. PD-1 Monotherapy

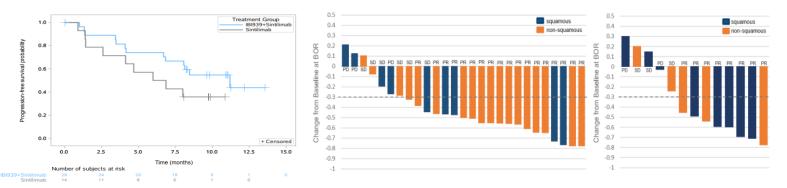
Presentation #86P @ ESMO IMMUNO-ONCOLOGY CONGRESS 2022

STUDY DESIGN



PROGRESSION-FREE SURVIVAL

CHANGES IN TARGET LESION SIZE FROM BASELINE IN ARM A AND ARM B



- As data cutoff (Oct 15, 2022), 42 pts were enrolled. 40 pts (27 in Arm A vs 13 in Arm B) performed at least 1 tumor assessment.
- The median follow-up duration were 11.0 mos (95%CI, 9.6-11.3) in Arm A and 9.8 mos(95%CI, 8.1-10.9) in Arm B. The confirmed ORR was 64.3% vs 57.2% and the DCR was 85.7% vs 78.6% (Arm A vs B)
- The median PFS was **11.2** mos (95%Cl, 6.7-NA) in Arm A vs **6.4** mos (95% Cl, 1.4-NA) in Arm B (**HR: 0.55**; 95% Cl, 0.23-1.31)
- Safety profile is manageable with 4 vs 5 pts experienced grade ≥ 3 TRAEs in Arm A vs Arm B, respectively. Two pts in Arm A and one pt in Arm B experienced TRAE leading to study treatment discontinuation.

More PoC Ph1b data readout (eg. ASCO)



Fully human IgG4 mAb



Meaningful mPFS Improvement



Sintilimab (PD-1) in Arm B



Potential larger randomized trial



IBI110 (LAG3): Phase 1b Study for 1L sqNSCLC PFS On-going

Potentially Improve the Efficacy of Sintilimab in the 1st Line of Major Cancer Indications

Presentation #77P @ ESMO IMMUNO-ONCOLOGY CONGRESS 2022

STUDY DESIGN Key inclusion criteria Treatment-naïve unresectable Sintilimab + IBI110 up to 24 mos locally advanced or metastatic IBI110 200mg IV Q3W + Intolerable toxicity sintilimab 200mg IV Q3W + Withdrawal of consent sqNSCLC; Disease progression No EGFR, ALK and ROS1 TP* 4-6 Cycles Death TP*: paclitaxel 175 mg/m² + carboplatin AUC=5 Q3W ECOG PS: 0 or 1

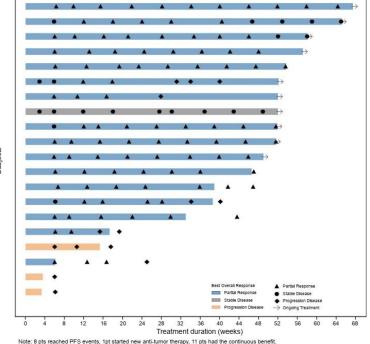
SAFETY ANALYSIS

| Preferred Terms(1) n (%) | Any Grade | Grade ≥ 3 |
|--------------------------------------|-----------|-----------|
| Anaemia | 14 (70.0) | 0 |
| White blood cell count decreased | 12 (60.0) | 4 (20.0) |
| Alopecia | 12 (60.0) | 0 |
| Asthenia | 10 (50.0) | 0 |
| Aspartate aminotransferase increased | 9 (45.0) | 0 |
| Rash | 9 (45.0) | 1 (5.0) |
| Neutrophil count decreased | 8 (40.0) | 6 (30.0) |
| Alanine aminotransferase increased | 6 (30.0) | 0 |
| Hyperglycaemia | 6 (30.0) | 0 |
| Hypoaesthesia | 6 (30.0) | 0 |
| Proteinuria | 6 (30.0) | 0 |

TRAEs of 20 patients evaluated according to CTCAE version 5.0. CTCAE: "Common Terminology Criteria for Adverse Events"

(1) according to MedDRA edition 23.1 for coding adverse events; if a subject experienced multiple adverse events episodes with similar Preferred Term (PT), the subject would still be counted as 1 under the PT category.

SWIMMING POOL OF OVERALL RESPONSE



- As data cutoff (Oct 25, 2022), the data of 20 pts previously reported was updated. The median follow-up time was 12.0 (95% CI, 11.9-13.1) mos.
- Updated **ORR was 80%** (16/20) by RECIST V1.1, the 12-month PFS rate was 60.0% (95% CI, 35.7-77.6). **The median PFS was not reached.**
- The safety profile was consistent with the previous report.



More PoC Ph1b data readout (eg. ASCO)



1L sqNSCLC data update



1L GC data update



1L HCC data update

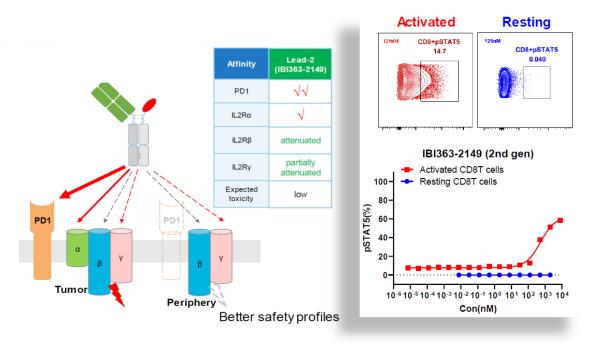


Larger randomized trial ongoing in 1L sqNSCLC

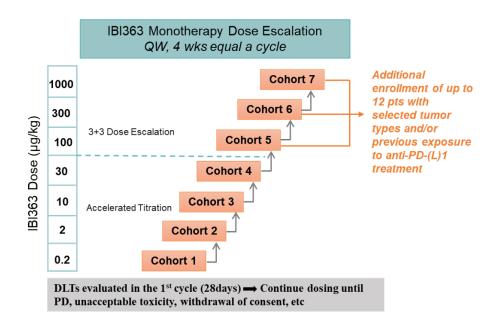
IBI363 (PD-1/IL-2): Highly Potent Bispecific Fc Fusion Protein

Mechanistically Enhance IO Treatment, including PD-1/PD-L1 Resistant and Cold Tumors

NOVEL MOLECULAR DESIGN STRATEGY



CLINICAL PHASE 1 STUDY DESIGN



- IL-2Ra activity maintained for max efficacy & selectivity, while reduce Rβγ binding for low systemic toxicity.
- Phase 1 ongoing with expected preliminary internal data readout in 2023H2.
- Preliminary efficacy signal observed in Phase 1.

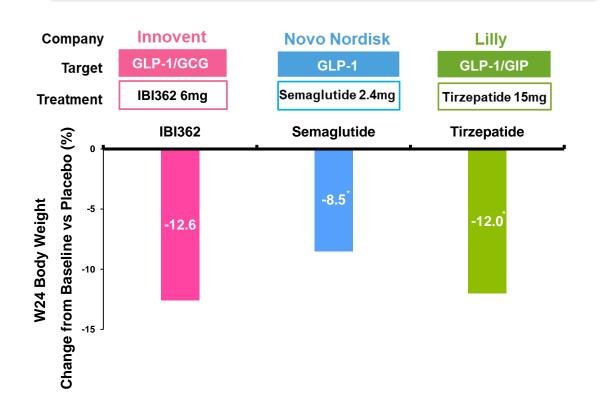


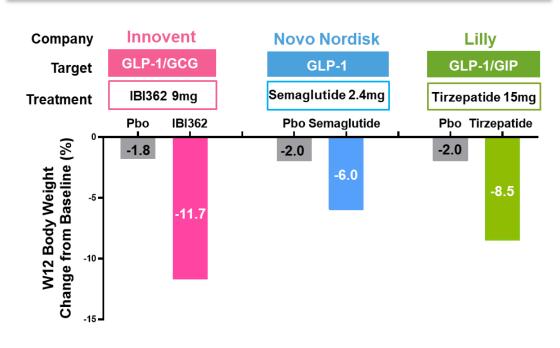
IBI362 (mazdutide): GLP-1R/GCGR Dual Agonist in Phase 3

Potentially the Best Therapy to Treat Obesity and Diabetes

Obesity Ph2: Weight change at week 24 for IBI362 (6mg), indirect Comparison with Semaglutide and Tirzepatide

Obesity Ph1b: Weight change at week 12 for IBI362 (9mg), indirect Comparison with Semaglutide and Tirzepatide







^{*} Values estimated from figures in the below

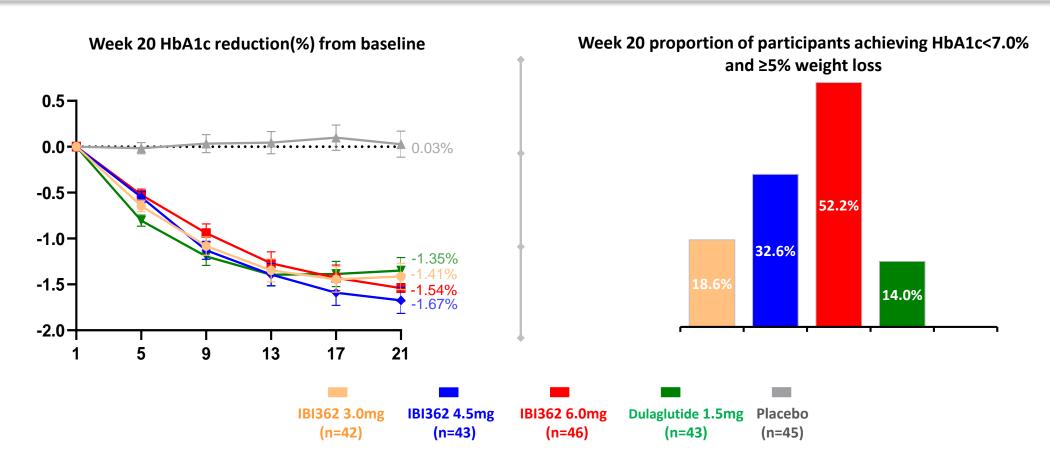
^{1.} N Engl J Med. 2021 Mar 18;384(11):989-1002.

^{2.} N Engl J Med. 2022 Jun 4. doi: 10.1056/NEJMoa2206038.

IBI362 (mazdutide): GLP-1R/GCGR Dual Agonist in Phase 3

Potentially the Best Therapy to Treat Obesity and Diabetes

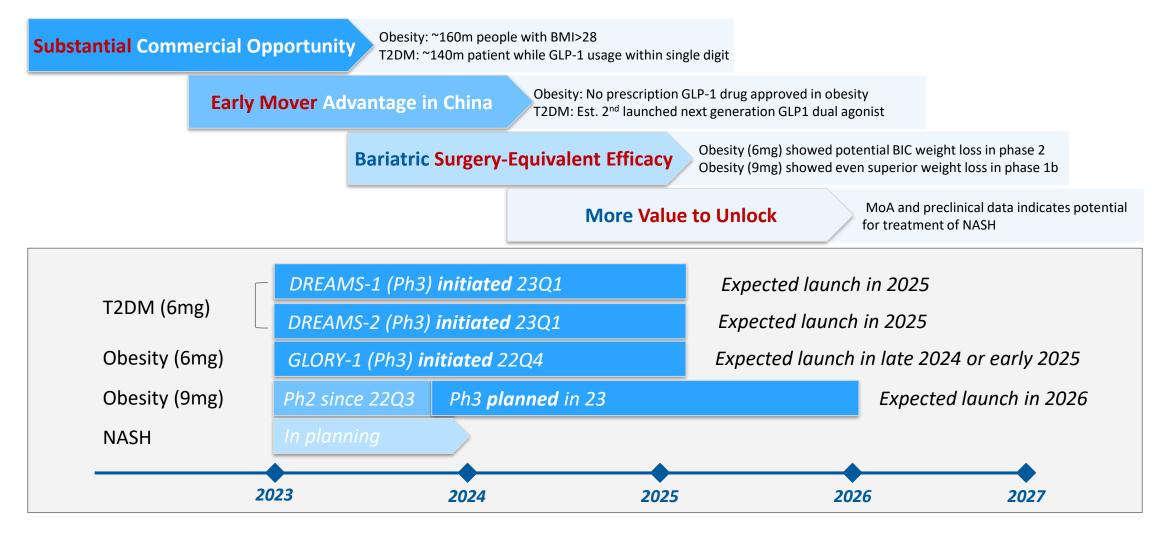
Diabetes Ph2: Comparison at week 20 between IBI362 (6mg) and dulaglutide in HbA1c reduction and weight loss





IBI362 (mazdutide): GLP-1R/GCGR Dual Agonist in Phase 3

Bolster Huge Market Potential with Robust Data and Comprehensive Metabolic Benefits

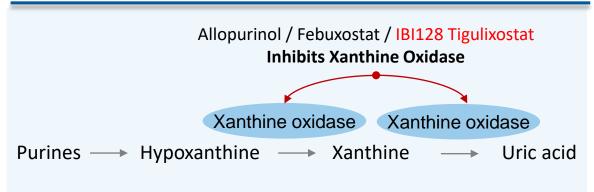




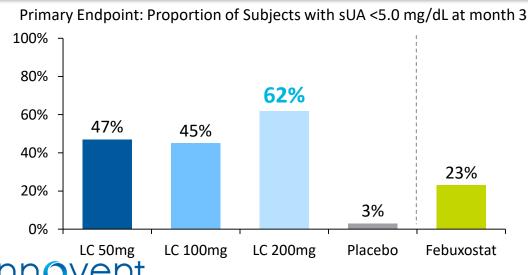
IBI128 (Tigulixostat)

Potentially Best-in-class Phase 3 XOI for Gout Patients with Hyperuricemia

Role of Xanthine Oxidase in the Production of Uric Acid



IBI128 Phase 2 PoC Data Highlight



Clear Unmet Needs and BIC Profile

- Huge population with gout/hyperuricemia (15M/177M) patients in China.
- IBI128 has a potential BIC profile:
 - ✓ **High drug-like property** and globally two pivotal studies is ongoing;
 - ✓ Superior efficacy compared with FBX in achieving 5mg/dL target;
 - ✓ Overall good safety profile comparable with other XOIs;
 - ✓ No kidney safety concern compared with the whole UART category.
- Strong synergy with Innovent CVM and Rheumatology pipeline.

Development Plan

- Phase 2 PoC data readout by LG Chem
- Global Phase 3 trials (ex-China) initiated by LG Chem in 2022Q4
- Innovent responsible for the development of IBI128 in China
- Plan to initiate Phase 3 study in China late 2023

IBI112 (IL-23p19): Potentially Best-in-class IL-23

Extended Half-life, Long-dosing Interval and Long-term Efficacy

Longest Dose Interval Compared with Launched Products



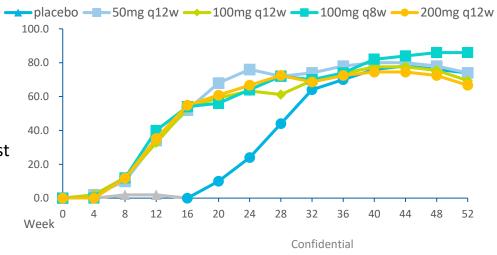
- **Bio engineer innovation:** Fc YTE Mutation to prolong half life
- 12weeks dosing interval: less dose frequency improved QOL significantly
- Long term benefit: strongly maintained clinical benefit after 52 weeks treatment without gradual compromise.



PASI 90 Benefit (%) is Maintained up to 52 Weeks Treatment

52 weeks dose ranging:

- 66.7%~86.0% subjects achieved PASI 90
- 81.6% ~ 88.0% subjects achieved PASI 75
- In one of the groups, almost 50% subjects achieved complete skin lesions clearance (PASI 100)



Development Plan

- Psoriasis
 - Phase 3 initiated in 2023.02
- Ulcerative colitis
 - Phase 2 study ongoing



IBI302 (efdamrofusp alfa): First-in-Class VEGF/Complement Fusion Protein

Potential Effect in Anti-macular Atrophy and Longer Durability

Ph2 primary endpoint met: BCVA gains with IBI302 Q8W were noninferior to 2mg Aflibercept Q8W at week 36 & week 52

Less macular atrophy on OCT in IBI302 group at week 36 & week 52 compared to 2mg Aflibercept



Incidence of macular atrophy on OCT 10.00% 9.00% 7.79% 8.00% 7.00% 6.00% 5.19% 5.19% 5.00% 5.19% 4.00% 3.00% 2.00% 1.00% 0.00% 50 10 20 30 40 60 Week -IBI302 2mg --- IBI302 4mg --- Aflibercept 2mg

OCT: optical coherence tomography; OCT is preferred for assessing macular atrophy

- IBI302 was well tolerated with no case of occlusive retinal vasculitis reported.
- Higher concentration (8 mg) Phase 2 to observe efficacy and durability in macular atrophy under longer dose interval, readout expected in late 2023 to early 2024.





Income Statement (IFRS measure)

| IFRS measure | Year ended 31 December | | | | | | |
|--|------------------------|---------|-----------|---------|--|--|--|
| RMB'million | 2022 | % | 2021 | % | | | |
| Revenue | 4,556.4 | 100.0% | 4,269.7 | 100.0% | | | |
| Cost of sales | (931.0) | (20.4%) | (505.3) | (11.8%) | | | |
| Gross profit (IFRS) | 3,625.4 | 79.6% | 3,764.4 | 88.2% | | | |
| Research and development expenses | (2,871.2) | (63.0%) | (2,322.5) | (54.4%) | | | |
| Administrative and other expenses | (835.5) | (18.3%) | (806.0) | (18.9%) | | | |
| Selling and marketing expenses | (2,590.8) | (56.9%) | (2,620.1) | (61.4%) | | | |
| Royalties and other related payments | (450.8) | (9.9%) | (719.1) | (16.8%) | | | |
| Other income-government grants | 90.2 | 2.0% | 45.1 | 1.1% | | | |
| Operating loss (IFRS) | (3,032.6) | (66.6%) | (2,658.2) | (62.3%) | | | |
| Other income (excl. Government grants) | 189.5 | 4.2% | 151.8 | 3.6% | | | |
| Other gains and losses | 774.3 | 17.0% | (72.8) | (1.7%) | | | |
| Finance costs | (101.7) | (2.2%) | (62.5) | (1.5%) | | | |
| Income tax expense | (8.8) | (0.2%) | (87.0) | (2.0%) | | | |
| Loss for the year (IFRS) | (2,179.3) | (47.8%) | (2,728.8) | (63.9%) | | | |
| Adjustments to IFRS measure | (282.6) | (6.2%) | 700.3 | 16.4% | | | |
| Loss for the year (Non-IFRS) | (2,461.8) | (54.0%) | (2,028.4) | (47.5%) | | | |

Note: Numbers may not add due to rounding

Revenue

 For the year ended 31 December 2022, we generated total revenue of RMB 4,556.4 million, including RMB4,139.1 million driven by product sales; coupled with RMB417.1 million from license fee income recognized over time and one-time.

Expenses

- R&D investments were spent on clinical trials of late-stage and prioritized assets from our robust pipeline, the exploration of early stage assets as well as pre-clinical research.
- During the year, the Company has been developing a more sustainable and healthy commercial management model, which could further increase the output and improve efficiency for more sustainable longterm growth.
 - The ratio of selling and marketing expenses to product revenue decreased from 65.5% in year 2021 to 62.6% in year 2022.
 - The ratio of selling and marketing expenses to product revenue decreased from 68.5% for the six months ended 30 June 2022 to 56.9% for the six months ended 31 December 2022.

IFRS loss for the year

• IFRS loss for the year ended 31 December 2022 was RMB2,179.3 million.

Non-IFRS loss for the year

 Adjustments to Non-IFRS measure was driven by certain items namely share-based compensation expenses and net foreign exchange losses/(gains).

Balance Sheet

| IFRS-measure | | |
|---|---|--|
| RMB'million | 20 <u>22/12/31</u> | <u>2021/12/31</u> |
| Bank balances and cash | 9,162.8 | 8,377.1 |
| Other financial assets | 3.2 | 644.8 |
| Trade receivables | 575.3 | 968.4 |
| Prepayments and other receivables | 336.5 | 213.3 |
| Inventories | 1,428.9 | 1,347.2 |
| Total Current Assets | 11,506.7 | 11,550.8 |
| Property, plant and equipment | 3,411.5 | 2,693.0 |
| Right-of-use assets | 414.7 | 396.9 |
| Intangible assets | 1,198.2 | 772.2 |
| Equity instruments at fair value through other comprehensive income | 202.6 | 203.4 |
| Prepayments for acquisition of long-term assets | 234.6 | 285.9 |
| Prepayments and other receivables | 193.1 | 127.7 |
| Other financial assets | 427.6 | 213.8 |
| Total Non-current Assets | 6,082.3 | 4,692.9 |
| Total Assets | 17,589.0 | 16,243.7 |
| Trade and bills payables | 325.6 | 195.0 |
| Other payables and accrued expenses | 4 004 0 | 2,051.6 |
| o the payables and desired expenses | 1,821.0 | 2,031.0 |
| Contract liabilities | 1,821.0 434.9 | 355.5 |
| • • | • | |
| Contract liabilities | 434.9 | 355.5 |
| Contract liabilities Borrowings Lease liabilities Tax payable | 434.9 888.0 | 355.5 365.0 |
| Contract liabilities Borrowings Lease liabilities | 434.9 888.0 26.4 | 355.5 365.0 22.3 |
| Contract liabilities Borrowings Lease liabilities Tax payable | 434.9 888.0 26.4 3.3 | 355.5 365.0 22.3 60.6 |
| Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities | 434.9 888.0 26.4 3.3 3,499.2 | 355.5 365.0 22.3 60.6 3,050.0 |
| Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities | 434.9 888.0 26.4 3.3 3,499.2 569.1 | 355.5 365.0 22.3 60.6 3,050.0 458.5 |
| Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants | 434.9 888.0 26.4 3.3 3,499.2 569.1 314.2 | 355.5 365.0 22.3 60.6 3,050.0 458.5 294.8 |
| Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings | 434.9 888.0 26.4 3.3 3,499.2 569.1 314.2 2,215.4 | 355.5 365.0 22.3 60.6 3,050.0 458.5 294.8 2,023.3 |
| Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings Lease liabilities | 434.9 888.0 26.4 3.3 3,499.2 569.1 314.2 2,215.4 98.7 | 355.5 365.0 22.3 60.6 3,050.0 458.5 294.8 2,023.3 86.4 |
| Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings Lease liabilities Other financial liabilities | 434.9 888.0 26.4 3.3 3,499.2 569.1 314.2 2,215.4 98.7 162.3 | 355.5 365.0 22.3 60.6 3,050.0 458.5 294.8 2,023.3 86.4 0.3 |



 As at 31 December 2022, our total cash was RMB 9,166.0 million (equivalent to approximately US\$1.3 billion)

Note: Numbers may not add due to rounding

Key Takeaways

We have set clear strategic goals of sustainable development and global innovation, and will continue to make progress in commercial operations and key R&D programs:

Anticipate solid revenue growth and continuous improvement in operational efficiency

Firmly invest in innovation and early stage development of promising assets in oncology,
 CVM, autoimmune and ophthalmology areas

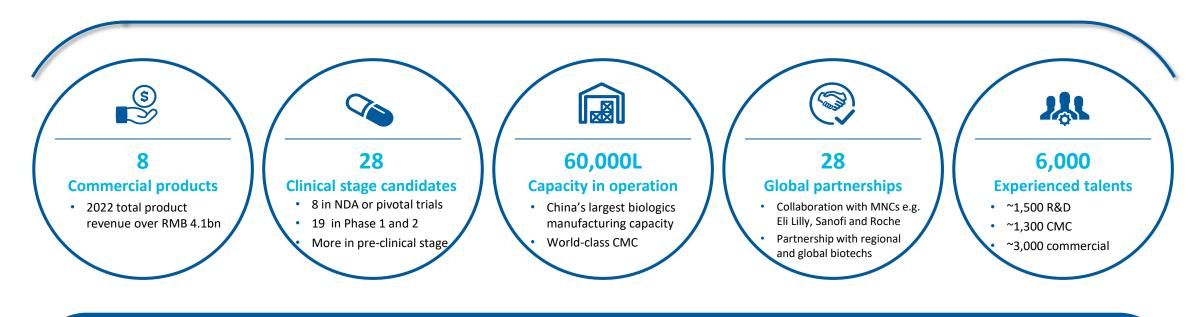
Innovent endeavors to become a biopharmaceutical company with growth potential and innovative capabilities, and grow into a China-leading and ultimately global premier biopharmaceutical company.





With Established Integrated Platform, Innovent Continues to Improve our Business Model to Achieve Sustainable Growth

• In the past decade, Innovent has transformed from a biotech start-up to a leading biopharma company in China with an established integrated platform.



Leveraging on the solid foundation, as one of the pioneers in China innovative biopharmaceutical industry, we are exploring and developing a more sustainable and healthy business model with adherence to the long-term strategy of global innovation.



Robust Pipeline Across Novel Therapeutics – Oncology

7 approved, 2 NDAs, 3 in pivotal trials and over 10 assets in clinical stage

| Products | Target (s) | Modality | Therapeutic Area | Rights | Pre-clinical | IND | Phase 1 | Phase 1b/2 | Pivotal Phase 2 / Phase 3 | NDA | Launched | |
|-----------------------------------|------------------------|-------------------------|------------------|-----------------------------------|--|----------------------|------------------------|----------------------|------------------------------|-----|----------|----------------|
| TYVYT® (sintilimab injection) | PD-1 | Monoclonal antibody | Oncology | Worldwide | Approved : 1L nsqNSCL0 | C, 1L sqNSCLC, 1L HO | CC, 1L GC, 1L ESCC, cH | L; NDA submitted: 2L | EGFRm NSCLC | | | Lil |
| BYVASDA® (bevacizumab injection) | VEGF-A | Monoclonal antibody | Oncology | Worldwide | Approved: NSCLC, mCR | C, HCC, rGBM, r/r C | c, oc | | | | | |
| HALPRYZA® (rituximab injection) | CD20 | Monoclonal antibody | Oncology | Worldwide | Approved: nHL, CLL | | | | | | Lil | |
| emazyre® (Pemigatinib) | FGFR1/2/3 | Small molecule | Oncology | Mainland China, HK, Taiwan, Macau | Approved: 2L CCA | | | | | | | (Info |
| Olverembatinib (BCR/ABL TKI) | BCR-ABL/KIT | Small molecule | Oncology | Mainland China, HK, Taiwan, Macau | Approved: 2L TKI-resista | int CML | | | | | | Q. |
| Cyramza®(ramucirumab) | VEGFR-2 | Monoclonal antibody | Oncology | Mainland China | Approved: 2L GC, 2L HC | С | | | | | | Li |
| Retsevmo® (selpercatinib) | RET | Small molecule | Oncology | Mainland China | Approved: RETm NSCLC | / TC/MTC | | | | | | Lil |
| IBI326 (equecabtagene autoleucel) | BCMA CAR-T | Cell therapy | Oncology | Mainland China, HK, Taiwan, Macau | Submitted: r/r MM | | | | | | | 4075 |
| IBI376 (Parsaclisib) | ΡΙ3Κδ | Small molecule | Oncology | Mainland China, HK, Taiwan, Macau | Submitted: r/r FL | | | | | | | lncy |
| BI351 | KRAS G12C | Small molecule | Oncology | Mainland China, HK, Taiwan, Macau | 2L KRAS+ NSCLC 1L KRAS+ NSCLC / 3L CR | С | | | | | | & # |
| IBI344 (Taletrectinib) | ROS1/TRK | Small molecule | Oncology | Mainland China, HK, Taiwan, Macau | 2L ROS1+ NSCLC | | | | | | | > Anti |
| BI126 (Tusamitamab) | CEACAM5 ADC | Antibody drug conjugate | Oncology | Mainland China | 2L CEACAM5+ NSCLC | | | | | | | sor |
| BI110 | LAG-3 | Monoclonal antibody | Oncology | Worldwide | 1L sqNSCLC; 1L GC; 1L H | СС | | | | | | |
| BI939 | TIGIT | Monoclonal antibody | Oncology | Worldwide | 1L NSCLC (PD-L1 TPS>=5 | 60%) | | | | | | |
| BI310 | CTLA-4 | Monoclonal antibody | Oncology | Worldwide | Multiple cancer types | | | | | | | |
| IBI323 | LAG3/PD-L1 | Bispecific antibody | Oncology | Worldwide | CRC | | | | | | | |
| IBI188 | CD47 | Monoclonal antibody | Oncology | Worldwide | MDS | | | | | | | |
| BI322 | PD-L1/CD47 | Bispecific antibody | Oncology | Worldwide | Lymphoma | | | | | | | |
| BI363 | PD-1/IL-2 | Bispecific antibody | Oncology | Worldwide | Advanced malignancies | | | | | | | |
| BI127 | IL-2 | Immuno cytokine | Oncology | Mainland China | Advanced malignancies | | | | | | | sor |
| BI343 | CLDN18.2 ADC | Antibody drug conjugate | Oncology | Worldwide | Advanced malignancies | | | | | | | |
| BI389 | CLDN18.2/CD3 | Bispecific antibody | Oncology | Worldwide | Advanced malignancies | | | | | | | |
| BI360 | CLDN18.2 | Monoclonal antibody | Oncology | Worldwide | Advanced malignancies | | | | | | | |
| BI345 | CLDN18.2 Modular CAR-T | Cell therapy | Oncology | Worldwide | Advanced malignancies | | | | | | | Rock |
| IBI354 | HER2 ADC | Antibody drug conjugate | Oncology | Worldwide | Advanced malignancies | | | | | | | |

Robust oncology pipeline with over 20 clinical stage assets, covering monoclonal antibodies, bispecific antibodies, CAR-T and small molecules.

Robust Pipeline Across Novel Therapeutics – Non-oncology

1 approved, 1 NDA, 2 in pivotal stage, 6 assets in clinical stage

| Products | Target (s) | Modality | Therapeutic Area | Rights | Pre-clinical | IND | Phase 1 | Phase 1b/2 | Pivotal Phase 2 / Phase 3 | NDA | Launched | |
|-----------------------|-------------------|---------------------|------------------|-----------------------------------|----------------------|-------------------|------------------------|--------------------|------------------------------|-----|----------|--------------------|
| SULINNO® (adalimumab) | TNF-α | Monoclonal antibody | Autoimmune | Worldwide | Approved: RA, AS, Ps | o, Pediatric plac | que Pso, PJIA, Uveitis | , CD, Pediatric CI | D | | | |
| IBI306 | PCSK-9 | Monoclonal antibody | Metabolic | Worldwide | Submitted: non-FH; I | HeFH | | | | | | |
| | | | | | Obesity (6mg) | | | | | | | COn |
| IBI362 GLP-1 | GLP-1R/GCGR | Polypeptide | Metabolic | Mainland China, HK, Taiwan, Macau | T2DM (6mg) | | | | | | | Lilly |
| | | | | | Obesity (9mg) | | | | | | | |
| IIBI112 | IL-23 p19 | Monoclonal antibody | Autoimmune | Worldwide | Pso | | | | | | | |
| IIDITIZ | IL-23 p19 | Monocional antibody | Autominune | Worldwide | UC | | | | | | | |
| IBI311 | IGF-1R | Monoclonal antibody | Ophthalmology | Worldwide | TAO | | | | | | | |
| IBI302 | VEGF/Complement | Fusion protein | Ophthalmology | Worldwide | nAMD | | | | | | | |
| 101302 | vEdi / Complement | i usion protein | Орпспаппоюду | Worldwide | nAMD (High concent | ration) | | | | | | |
| IBI353 | PDE4 | Small molecule | Autoimmune | Mainland China, HK, Taiwan, Macau | Pso | | | | | | | UNION THERAPERTIES |
| IBI324 | VEGF-A/ANG2 | Fusion protein | Ophthalmology | Worldwide | DME | | | | | | | |
| IBI333 | VEGF-A/VEGF-C | Fusion protein | Ophthalmology | Worldwide | nAMD | | | | | | | |
| IBI128 | XOI | Small molecule | Metabolic | Mainland China, HK, Taiwan, Macau | Gout with Hyperurice | emia | | | | | | LG Chem |

AS: ankylosing spondylitis; RA: rheumatoid arthritis; PsA: psoriatic arthritis; PsO: psoriasis; CD: Crohn's disease; PIJA: polyarticular juvenile idiopathic arthritis HeFH: heterozygous familial hypercholesterolemia; Non-FH:non-familial hypercholesterolemia; TAO: thyroid associated ophthalmopathy; DME:Diabetic Macular Edema; nAMD: Neovascular Age-related Macular Degeneration

Differentiated non-oncology pipeline represents long-term growth potential in major therapeutic areas including autoimmune, metabolic, and ophthalmology.



Global R&D Structure with Expanding Footprint



Innovent R&D Led by Dr. Yongjun Liu **President, Innovent**

- Chairman of the Department of Immunology; Founding Director of the Center for Cancer Immunology Research of MD Anderson Cancer Center
- Global Head of Research of Sanofi

1,500 R&D employees

Innovent Academy

300+ employees Discovery engine for global FIC/BIC products



Innovent



Product Development

1100+ employees China & global dual clinical development





BD & global alliance management

20+ employees Partnership with regional and global players





Project and Portfolio management

20+ employees





Suzhou R&D center, China





Shanghai R&D center, China



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Maryland wet lab, US

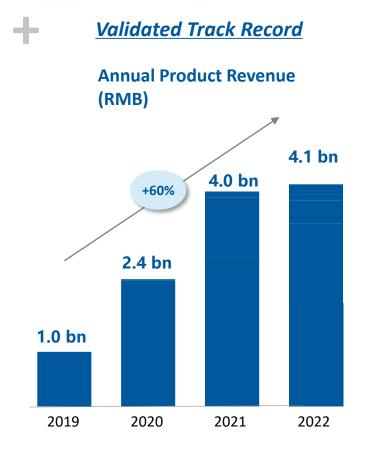




Fully-fledged Commercial Ecosystem with Validated Track Record







We are confident to maintain sustainable revenue growth of our commercial portfolio.



State-of-the-art Manufacturing Facilities Designed to, Built with, and Operating at International Standards



- A total of 60,000L manufacturing facilities in operation, providing competitive advantage on the production cost of products including TYVYT® and other antibody drugs.
- More capacity is under construction.





 Full CMC capability across process development, manufacturing, quality, supply chain and engineering, with talented management and Subject expert with MNC or Oversea experience.



- Advanced CMC development capability including perfusion, ADC and high concentration DP platform
- End-to-end quality system across product lifecycle per international GMP requirements

Established world-class CMC Strategic Advisory Board with Strong Support from Global Renowned Top Experts



David LaPré, MBA.

- An accomplished biopharmaceutical executive
- Former EVP/Head of Global Pharma Technical Operations
- Former VP of Global Supply Chain Management in Roche
- Currently President of DGL Advisors, LLC
- Holder of a BS degree from Worcester Polytechnic Institute in Worcester, Massachusetts and an MBA from New York University



Erwin Vanhaecke, Ph.D.

- Former Head of Group Quality for Novartis
- Former SVP of Global Quality Operations
- Former Chairman of the Ophthalmic Special Interest Group
- Currently President of Vanhaecke and Associates
- Winner of Novartis Excellence Award, Albert Nelson Marquis Lifetime Achievement Award and the Cross of Knight in the Order of the Crown (Belgium)



Chiang Syin, Ph.D.

- Former Chief Quality Officer and SVP of WuXi Biologics
- Former FDA Associate Country
 Director
- Currently President and founder of Meadows Biosolutions, LLC.
- Over 30 years of experiences working in the regulatory agencies and biotech industry
- Winner of Foreign Services Award, Scientific Achievement Award, Public Health Achievement, and Outstanding Service Award from FDA



Charles L. Cooney, Ph.D.

- Full professor of the Massachusetts Institute of Technology
- Director of GreenLight Bioscience, Mitra Biotech, Mitra RxDx and LayerBio, etc.
- Adviser to the Singapore MIT
 Alliance for Research and
 Technology (SMART) Innovation
 Center
- Founding Faculty Director of the Deshpande Center for Technological Innovation at MIT



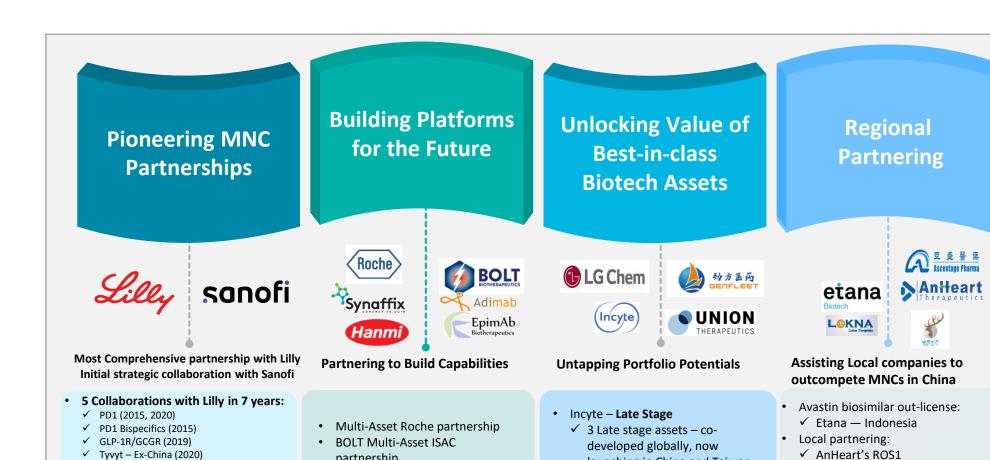
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Innovent is Your Preferred Partner in China

"from product development to commercial launch"

partnership

Synaffix – ADC partnership



In-house R&D



Establishing a world-class biologic platform

- √ Immunology science
- √ Cancer biology

✓ Ascentage's BCR-Abl and BCL2

✓ IASO Bio's BCMA CART

✓ Protein engineering

✓ €300m Equity investment

✓ CEACAM5 ADC ✓ Non-alpha IL-2

✓ Cyramza and Retsevmo (2022)

Sanofi Strategic collaboration (2022)

LG Chem — Late Stage

Genfleet – Early Stage

launching in China and Taiwan

Long-Term Vision

Developing core competiveness based on strategic vision, global talent and strong execution

2025

Expanded commercialized products in China

 Multiple products approved in the global markets

 Global commercial supply More commercialized products, including first-in-class blockbusters launched globally

2030

 To be a premier global biopharmaceutical company

2022

- 8 commercialized products
- More products at late stage development
- Increased GMP manufacturing capacity
- Innovent Academy platform extension

Innovent

Innovent