Innovent

Innovent 2022 Interim Results

August, 2022



To develop and commercialize high quality biopharmaceuticals that are affordable to ordinary people.

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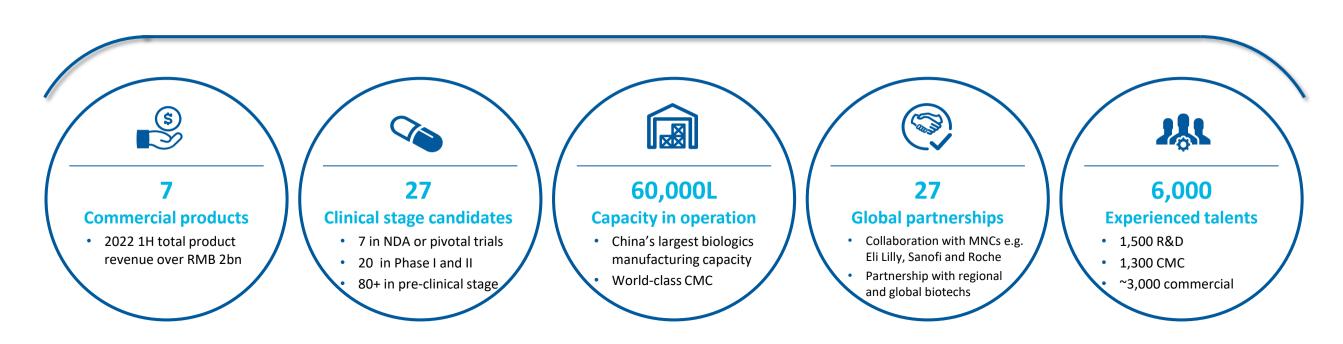
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With Established Integrated Platform, Innovent Continues to Improve our Business Model to Achieve Sustainable Growth

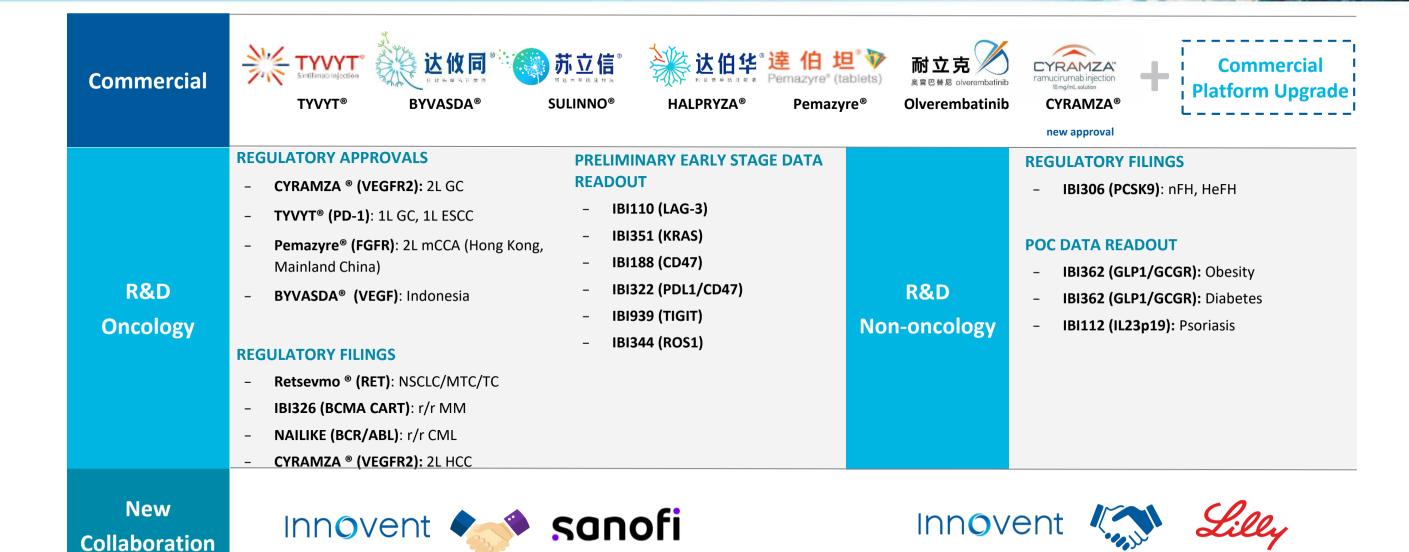
• In the past decade, Innovent has transformed from a biotech start-up to a leading biopharma company in China with an established integrated platform.



Leveraging on the solid foundation, as one of the pioneers in China innovative biopharmaceutical industry, we are exploring and developing a more sustainable and healthy business model with adherence to the long-term strategy of global innovation.



R&D: Achievements Have Laid Solid Foundation for Continuous Growth





Commercial: Upgrade Commercial Model from 1.0 to 2.0

Commercial 2.0 Model (2022 ongoing)



Upgrade and improve for sustainable growth





Laid solid foundation for commercialization



- Expanded commercial product portfolio from single product to 7 products
- Built up a full-fledged commercial team of nearly 3,000 professionals
- Established nation-wide extensive coverage network of 5,000+ hospitals and 1,000+ DTP pharmacies
- 1.0 Leveraged large-indication coverage competitiveness (the Only PD-1 with approvals for first line treatment of 5 major cancers)

IO, VEGF, TKI, hematology and etc. Optimize team's resources allocation and professionals to improve

Restructured to BU-based organization

structure for commercial team such as

Implement lean operation KPI to improve cost efficiency

productivity and skill sets

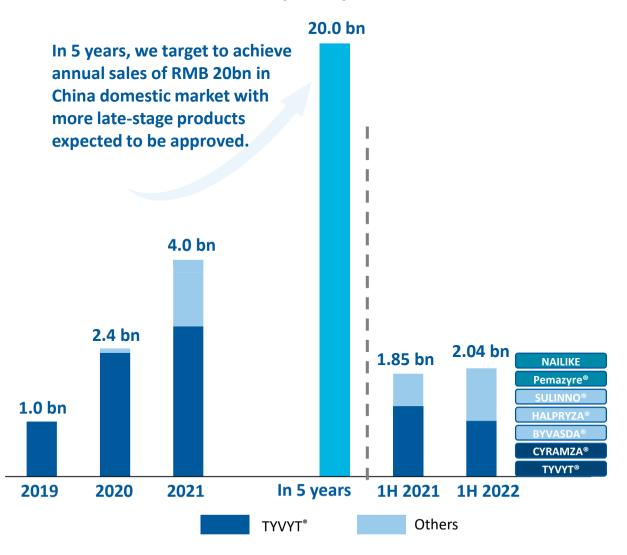
Explore more healthy and sustainable growth model for China biopharma in the long term

Commercial 1.0 Model (2018-2021)



Commercial: Better Positioned for Long-term Sustainable Growth

Annual Product Revenue (RMB)



2022 First Half

- Total product revenue increased by 10% from RMB1.85bn to RMB2.04bn
- Continuously fast ramp-up of product sales volume despite significant drug price deduction of TYVYT in new NRDL. New products continuously contributed to increasing proportion of total product revenue.
- Products' further growth rates were partially impacted by the COVID-19 outbreaks and governments' control measure in the second quarter in certain cities

2022 Second Half

- In 2022, we anticipate to expand commercial portfolio into eight products with the expected approval of Retsevmo® (selpercatinib).
- We anticipate 2H sales continue to improve assuming a diminishing COVID impact, and given a well-positioned commercial presence and an agile and an upgraded commercial platform.

5-year Outlook

 Long-term perspective, we believe the upgraded commercial platform will better enable us to achieve the 5-year goal of annual RMB 20bn domestic sales as well as to make reasonable profitability.











A Creative Deal for Long-term Benefits and High Capital Efficiency

Creative deal structure for truly long term benefits with high capital efficiency



- No upfront and little milestone payment to improve capital efficiency of R&D
- Shared profit and maximized benefits to both parties in the long term
- Strategic equity investment at premium to strengthen the partnership and provide capital support

Equity investment with 20% price premium



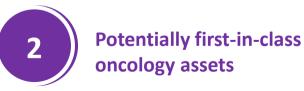
& potential additional €300M investment. subject to future agreement between the parties

Different from a typical license-in model, this creative deal structure involves:

Strategic collaboration for the clinical development and commercialization of two highpotential oncology medicines, namely SAR408701 (Tusamitamab Ravtansine; anti-CEACAM5 ADC) and SAR444245 (non-alpha IL-2), including in combination with TYVYT® (sintilimab injection), in China



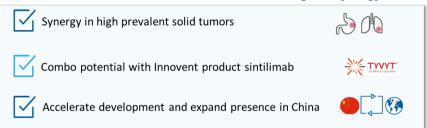
- Two parties to leverage their own advantages with mutual aim to accelerate the development and market access of innovative therapies for cancer patients in China
- A more solid and sustainable partnership between Innovent and Sanofi for the long term benefits



Tusamitamab ravtansine (CEACAM-5) Global first and only ph3 stage CEACAM5 ADC.

SAR'245 (Non-Alpha IL-2) Highly differentiated PEG IL-2.

Collaborate to accelerate innovation with great synergy





MNC Collaboration: Expanded Strategic Partnership with Lilly in **Oncology in Commercialization of Multiple Late-Stage Products**

- Innovent and Eli Lilly have established long-term strategic partnership since 2015
- 5 collaboration deals in past seven years for different modalities and therapeutic areas with continuous business scope expansion
- Strong validation of Innovent's integrated platform and commercial capability









Mar, 2015

- Innovent and Lilly announced a global strategic alliance in oncology
- The collaboration will support the development and commercialization of three oncology therapies including sintilimab

 Innovent and Lilly expanded the strategic alliance to include immuno-oncology antibodies both in and outside of China

Oct, 2015

Aug, 2019

into a licensing agreement expanding the partnership into metabolic diseases (diabetes and obesity)



 Innovent and Lilly entered for OXM3 (IBI362) in China,

US\$200mm, potential milestones up to US\$825mm and double digit royalties

Innovent and Lilly entered

an ex-China development

and commercialization

licensing agreement for

Sintilimab

Upfront payment of

Aug, 2020

Mar, 2022

- Innovent and Lilly expanded strategic partnership in oncology including multiple late-stage products
- Sole commercialization rights for Cyramza® and Retseymo® in mainland China
- ROFN granted for potential future commercialization of pirtobrutinib in mainland China





Global Innovation is our Long-term Core Strategy: Well Positions Innovent to Enter Next Stage

Global Platform

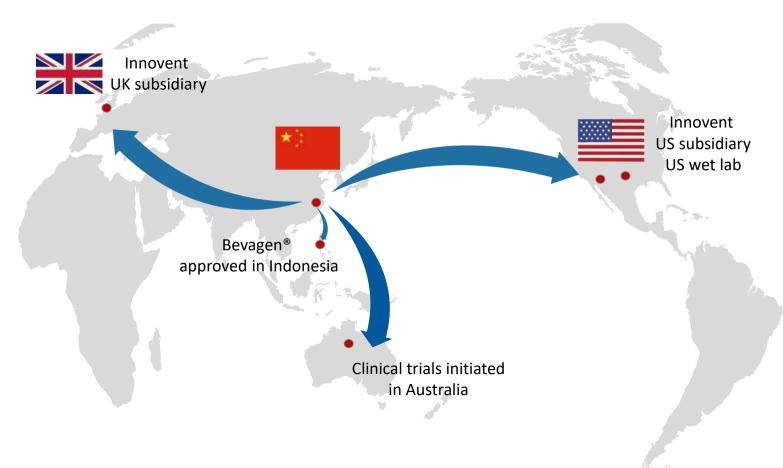
- Established global R&D platform in China and US/Europe: ~300 talents for Innovent Academy in China and US; ~1,000 experts for global clinical development
- More global trials in plan: IBI363 (PD-1/IL-2) and IBI343 to start FPFD in Australia in 2H 2022; US platform study IND approved for melanoma
- Emerging market NDA breakthrough: Bevagen® approved in Indonesia; expected to be the first Chinese antibody drug to be commercialized and locally manufactured in Southeast Asia markets

In-house R&D

- Competitiveness in antibody engineering, oncology and immunology
- Proprietary technology platform for each of 7 major research task forces
- Aim for global innovation and global markets

BD Collaboration

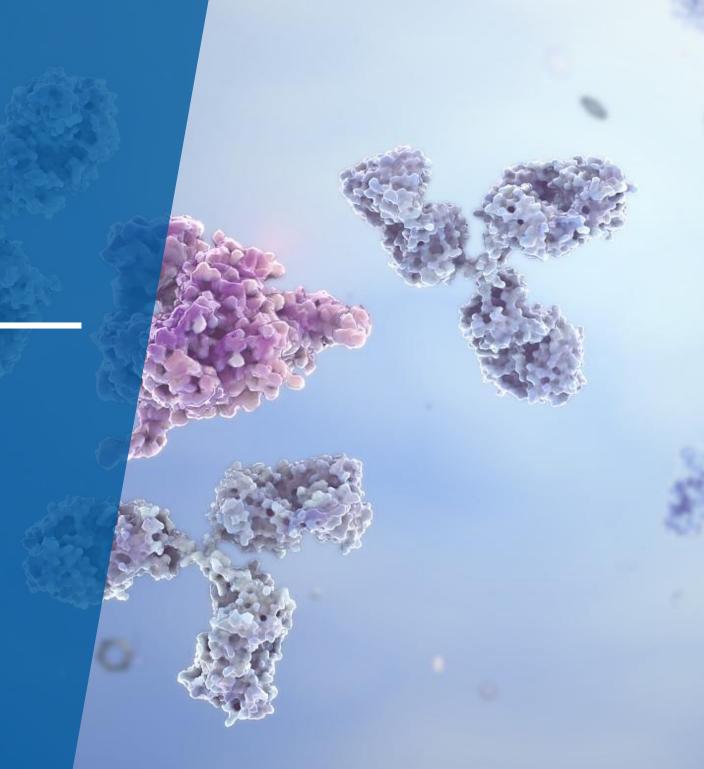
- Cumulative track record and reputation as Partner-of-choice
- Act as "global powerhouse" to partners for either inbound or outbound opportunity strategically fit to our global innovation
- Proactively explore biosimilars' out-license opportunities in emerging markets such as Southeast Asia, South America and Middle East etc.



Innovent can leverage product development competence to be the clinical powerhouse for global innovation.



R&D Achievements



Innovent

R&D Milestones Achieved on Track in 2022YTD



Regulatory Approvals

Pemazyre®

2L mCCA (HK, Mainland China)

CYRAMZA®

2L GC (Mainland China)

TYVYT®

1L GC (Mainland China)
1L ESCC (Mainland China)

BYVASDA®

5 major cancer indications (Indonesia)



NDA Acceptances

IBI326 (BCMA CAR-T)

R/R MM

Olverembatinib

TKI-resistant CML *NDA for full approval

IBI306 (PCSK9)

nFH, HeFH

Retsevmo[®]

NSCLC/MTC/TC
*NDA accepted 2021.08

CYRAMZA®

2L HCC (Mainland China)



Key PoC Readouts

IBI110 (LAG3)

sqNSCLC, GC

IBI351 (KRAS G12C)

NSCLC

IBI188 (CD47)

MDS

IBI344 (ROS1)

NSCLC

IBI362 (GLP-1R/GCGR)

Diabetes, Obesity

IBI112 (IL-23)

Psoriasis

+8

New Assets Added in Pipeline (First-in-Human / Collaborated)

Phase 3 IBI126 (Tusamitamab, CEACM5 ADC)

Multiple cancer types

Phase 2 IBI127 (Non-alpha IL-2)

Multiple cancer types

Phase 1 IBI345 (CLDN18.2 CAR-T)

CLDN18.2+ solid tumors

IBI389 (CLDN18.2/CD3)

CLDN18.2+ solid tumors

IBI325 (CD73)

Solid tumors

IBI363 (PD-1/IL-2)

Solid tumors

IBI311 (IGF-1R)

TAO

IBI324 (VEGF-A/ANG-2)

DME

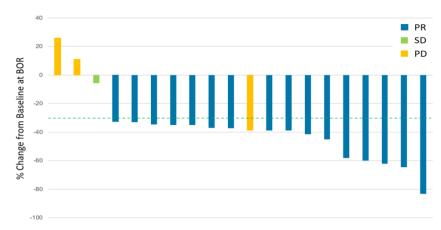


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Key R&D Progress Update - Oncology IBI-110: Highly Potent LAG3 mAb to Synergize with Sintilimab

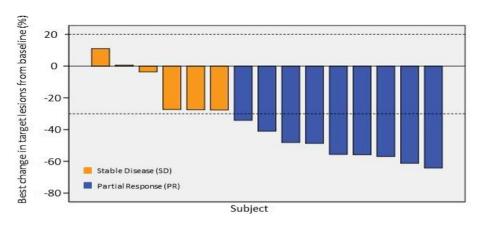
IBI-110 Preliminary Phase 1b Data (2022 ASCO)

Phase Ib preliminary PoC data for sqNSCLC (ASCO 2022 #e21145)



- Data cutoff: Jan 20, 2022
- 20 pts were enrolled with median follow-up 3.3 months (range:2.6-7.0)
- 16 pts achieved PR, the ORR was 80%. The study is still ongoing and patients were still receiving treatment.

Phase Ib preliminary PoC data for GC (ASCO 2022 #e16097)



- Date cutoff: Jan 20, 2022 with median follow-up of 4 weeks (range:0-20).
- For 15 evaluable 1L GC pts treated, 9 achieved PR, the ORR and DCR were 60% and 100%.
- As of May 20, 2022, the ORR reached 76.5% (13/17); most patients were still receiving treatment.

Development Progress

Clinical Progress

Update

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Phase 1b PoC studies

studies

PoC readout published at 2022 ASCO

One of the most advanced LAG3 programs

Over 280 patients dosed for IBI110 in all

- Latest update as of August, 2022: continuous positive signal for the first 20 patients, as response remains deep as about 80% and median PFS not reached after median follow-up of 9.5 months.

Clinical Plan

- Phase 1b PoC studies ongoing
 - Continue to follow up for IBI110 in the ongoing studies.
 - Based on the PoC data, pivotal study to further assess IBI110+sintilimab combination are in plan.

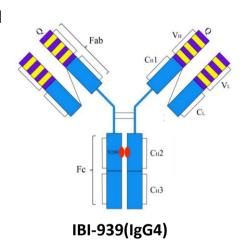


Key R&D Progress Update - Oncology IBI-939: Preliminary Efficacy Signal in TPS>=50% NSCLC

IBI-939: fully human IgG4 mAb targeting TIGIT

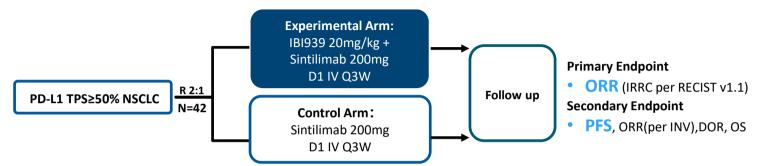
IBI-939 is fully human IgG4 mAb with high TIGIT binding affinity and strong ligand blocking activity

- Prevent the binding of CD155 overexpressed on the cancer cell membrane to TIGIT;
- Restore the activation of cytotoxic T cells and NK cells, and exerting tumor killing effects;
- Release the suppress on CD8 T cell priming and mediated killing incl Treg involvement.



Phase 1b study design in 1L NSCLC patients with PD-L1≥50%

Randomized controlled trial in combination with sintilimab



Development Progress

One of the few TIGIT programs with encouraging signal

 Exhibited preliminary efficacy signal as well as tolerable safety profile as monotherapy or in combination with sintilimab in Phase 1

- Phase 1b randomized controlled trial ongoing, for IBI-939 in combination with sintilimab versus sintilimab for TPS>=50% NSCLC
- For TPS>=50% NSCLC, TIGIT + sintilimab arm has observed promising benefits in ORR and PFS compared with sintilimab monotherapy.

Clinical Plan

Clinical

Progress

Update

- Phase 1b PoC studies
 - Continue to follow up for IBI-939 in the ongoing Phase 1b study.
 - To have internal data readout for Phase 1b study in end 2022 to early 2023



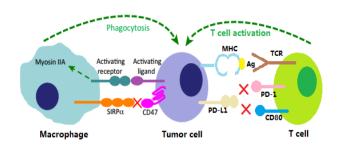
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Key R&D Progress Update – Oncology IBI-322 : Preliminary Efficacy Signal in Lymphoma

IBI-322: fully human bispecific antibody targeting CD47/PD-L1

IBI-322 is fully human bispecific antibody with synergic inhibition of both CD47 and PD-L1 for anti-cancer effect

- Synergistic anti-tumor effect of innate and adaptive immunity
- Selectively target cancer cells for better safety

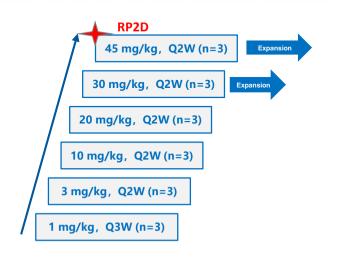


CD47 Blockade

PD-L1 Blockade

Phase 1 study in Lymphoma

- By July 25, 2022, 56 lymphoma subjects received at least one dose of IBI322 from 1 mg/kg Q3W to 45mg/kg Q2W
- No dose limiting toxicities were found
- Most common TAEA was hematological adverse reactions and manageable
- Encouraging response results achieved in PD-1 resistant lymphoma



Development Progress

Clinical

Progress

- Phase 1 studies ongoing
 - China/US Phase 1 clinical trials ongoing
 - Preliminary efficacy and safety data in ongoing Phase 1 studies
 - Latest date update as of July 2022: preliminary encouraging ORR in cHL patients with primary resistant and secondary resistant to PD-1 treatment.

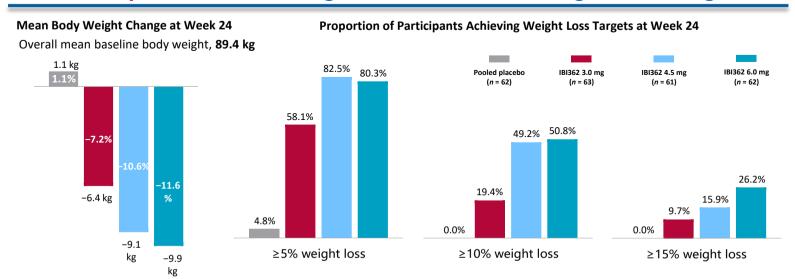
Clinical Plan

- Phase 1b PoC studies
 - Continue to follow up for IBI-322 in the ongoing studies, continuing enrollment and monitoring efficacy data from IO failed cHL.
 - Entered Phase 1b trial in China and to get preliminary PoC data in end 2022 to early 2023

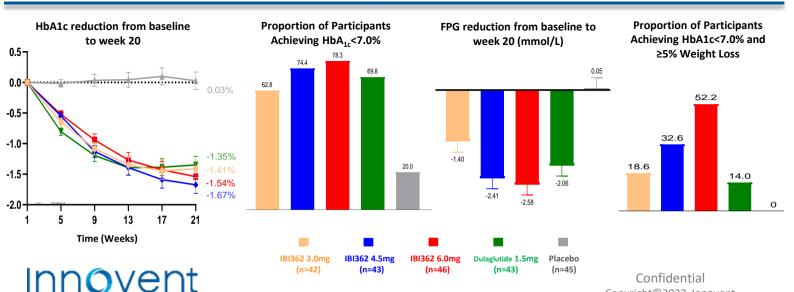


Key R&D Progress Update – Non-oncology IBI-362: GLP-1/GCGR, Potentially the Best Molecule to Treat Obesity and Diabetes

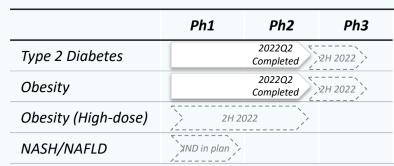
Obesity Ph2: 24-Week weight Loss 11.6% at dose regime 2-4-6 mg



Diabetes Ph2: 20-Week 52.2% pts with HbA1c \leq 7.0% & \geq 5% weight loss



Development Progress



Clinical

Progress

Update

Clinical

Plan

Obesity

- Phase 2 study in obesity data readout
- At ENDO 2022 data readout for phase 1b high-dose cohorts

Diabetes

Phase 2 study in diabetes data readout

Obesity

- Plan to initiate phase 3 study in obesity in end 2022 to early 2023
- Plan to initiate Phase 2 study in obesity (high-dose) in 2022H2

Diabetes

Plan to initiate phase 3 study in diabetes in end 2022 to early 2023

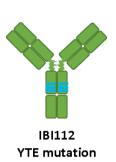
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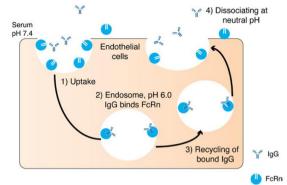
Key R&D Progress Update – Non-Oncology IBI-112: Long-dose interval and long-term efficacy as potential BIC IL23

IBI-112 MoA and Phase 2 data

Long-dose interval with differentiated MoA

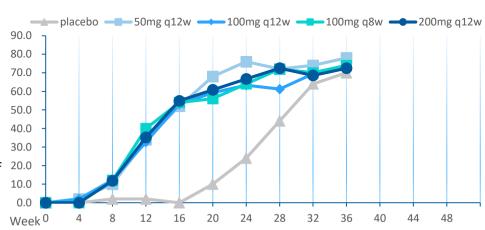
improved
pharmacokinetics
by introducing
alterations in the
Fc region of IgG to
promote the Fcneonatal Fc
receptor (FcRn)
interaction.





Phase 2 for Psoriasis Efficacy: PASI 90 response rate (%)

• The study results
through 36 weeks
showed that 72.5%~
78.% of the subjects
achieving PASI 90,
84.3%~88.0% of the
subjects achieved PASI
75, and in one of the
groups, about 51.0 % of
subjects achieved
complete skin lesions
clearance (PASI 100).



Clear advantage in:

- most friendly administration
- comparable long-term efficacy



Development Plan

Psoriasis

- Phase 2 data readout in Aug 2022
- Plan to start psoriasis Phase 3 in 2022H2

• Ulcerative colitis

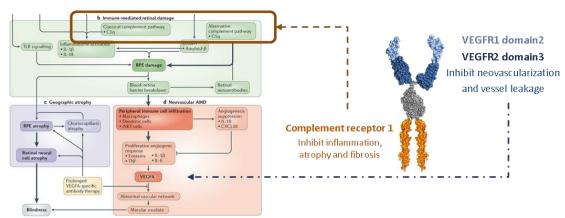
- Phase 2 FPD completed in June 2022



Key R&D Progress Update - Non-Oncology IBI-302: Global First-in-Class with Potential Effect in Retinal Fibrosis

IBI-302 For Long Term Vision Maintaining with Global Rights

IBI-302: a bispecific fusion protein targeting VEGF and complement

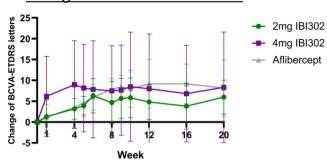


IBI-302 has the potential to improve visual acuity & retinal edema, prevent/inhibit retinal fibrosis and macular atrophy together with longer durability

- The efficacy in BCVA and macular edema were observed in all groups.
- Four weeks after 3 consecutive monthly injections, BCVA improved by nearly 8 letters in 4mg IBI302 cohort, comparable to aflibercept cohort
- After three monthly loading treatments, five of the six subjects in the IBI302 group had efficacy that lasted until 12 weeks after dosing.
- More participants in IBI302 4mg group kept "dry retina".

Phase 1b Result in 2021 AAO:

Change of BCVA from Baseline

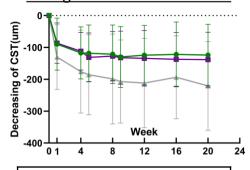


A multi-dose phase Ib study of IBI302 in patients with neovascular age-related macular degeneration. American Academy of Ophthalmology's Annual Meeting 2021.

nAMD=Neovascular age-related macular degeneration BCVA=Best corrected visual acuity CST=Central subfield thickness



ne Change of CST from Baseline



| Cohort - | Baseline | | |
|------------------------|----------|----------|--|
| Conort | BCVA | CST (µm) | |
| 2 mg Aflibercept (n=6) | 51.2 | 535.3 | |
| 2 mg IBI302 (n=6) | 49.8 | 377.3 | |
| 4 mg IBI302 (n=6) | 58.2 | 424.8 | |

Development Plan

nAMD

- nAMD Phase 2 data is to be readout by the end 2022 to early 2023, with anticipation of non-inferior visual gain with potential less fibrosis over active control aflibercept
- Phase 2 trial in nAMD with high concentration is ongoing to explore longer dosing interval for better treatment compliance

Source

- 1) Ambati J, Atkinson JP, Gelfand BD. Nat Rev Immunol. 2013;13(6):438-451.
- 2) Nebbioso M, Lambiase A, Cerini A, Limoli PG, La Cava M, Greco A. Int J Mol Sci. 2019;20(7).
- 3) Rossato FA, Su Y, Mackey A, Ng YSE. Cells. 2020;9(9).
- 4) Parsons N, Annamalai B, Obert E, Schnabolk G, Tomlinson S, Rohrer B. Mol Immunol. 2019;108:8-12.

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Development Milestones in 2022 to early 2023

Regulatory Actions

- Pemazyre®: 2L mCCA
- CYRAMZA®: 2L GC
- TYVYT®: 1L GC,1L ESCC
- BYVASDA®: 5 major cancer indications (*Indonesia)

Potential Regulatory Filings

- IBI326 (BCMA CAR-T): R/R MM
- IBI306 (PCSK9): nFH. HeFH
- Olverembatinib: TKI-resistant CML (*NDA for full approval)
- Retsevmo®: NSCLC/MTC/TC
 *NDA accepted 2021.08

New Phase 3 / Pivotal studies

*Pivotal studies Ready to start in 2H

- · IBI362 (OXM3): Obesity
- IBI362 (OXM3): Diabetes
- IBI112 (IL-23): Psoriasis
- IBI351 (KRAS): NSCLC

Key PoC readouts

- IBI110 (LAG3) : sqNSCLC, GC
- IBI351 (KRAS G12C): NSCLC
- IBI188 (CD47) : MDS
- IBI362 (GLP-1R/GCGR): Diabetes, Obesity
- IBI112 (IL-23) : Psoriasis
- **IBI344 (ROS1)**: NSCLC

First-in-human assets

- IBI345 (CLDN18.2 CAR-T): CLDN18.2+ solid tumors
- IBI389 (CLDN18.2/CD3): CLDN18.2+ solid tumors
- IBI325 (CD73): Solid tumors
- IBI363 (PD-1/IL-2): Solid tumors
- IBI324 (VEGF-A/ANG-2): DME
- IBI311 (IGF-1R): TAO

• CYRAMZA ®(VEGFR): 2L HCC

• RETSEVMO® (RET): NSCLC

• RETSEVMO® (RET): MTC

• RETSEVMO® (RET): TC

• TYVYT® (PD-1): EGFRm NSCLC

• IBI310 (CTLA-4): CC

• IBI376 (PI3Kδ): FL*

• IBI362 (OXM3): Obesity

• IBI362 (OXM3): Diabetes

• IBI112 (IL-23): Psoriasis

• IBI351 (KRAS): NSCLC

• IBI110 (LAG3): updated data

• **IBI939 (TIGIT)** : NSCLC

• IBI322 (CD47/PDL1): Lymphoma

• IBI302 (VEGF/C): nAMD

IBI333 (VEGF-A/VEGF-C)

IBI353 (PDE4)

• IBI343 (CLDN18.2 ADC)

 More including ADC, cell therapy, Ab, multi-specific antibodies, etc.

*Note: We plan to have communication with China NMPA regarding the potential submission of PI3K8. Incyte has withdrawn the application of parsaclisib in FL, MZL and MCL in the U.S. as a business decision and is not related to any changes in either the efficacy or safety of parsaclisib.





Income Statement (Non-IFRS measure)

| Non-IFRS measure | Six months ended 30 June | | | |
|--------------------------------------------------------|--------------------------|---------|-----------|---------|
| RMB'million | 2022 | % | 2021 | % |
| Revenue | 2,239.6 | 100.0% | 1,941.8 | 100.0% |
| Cost of sales | (436.4) | (19.5%) | (188.5) | (9.7%) |
| Gross profit (Non-IFRS) | 1,803.2 | 80.5% | 1,753.3 | 90.3% |
| Research and development expenses | (1,077.7) | (48.1%) | (879.6) | (45.3%) |
| Administrative and other expenses | (310.6) | (13.9%) | (224.2) | (11.5%) |
| Selling and marketing expenses | (1,361.6) | (60.8%) | (1,051.9) | (54.2%) |
| Royalties and other related payments | (236.9) | (10.6%) | (339.8) | (17.5%) |
| Other income-government grants | 33.5 | 1.5% | 10.9 | 0.6% |
| Operating loss (Non-IFRS) | (1,150.1) | (51.4%) | (731.3) | (37.7%) |
| Other income (excl. Government grants) | 71.5 | 3.2% | 79.4 | 4.1% |
| Other gains and losses | (8.1) | (0.4%) | 2.4 | 0.1% |
| Other gains and losses derived from operation of funds | (2.5) | (0.1%) | - | _ |
| Finance costs | (44.6) | (2.0%) | (27.1) | (1.4%) |
| Income tax expense | 48.4 | 2.2% | (0.2) | (0.0%) |
| Loss for the period (Non-IFRS) | (1,085.4) | (48.5%) | (676.8) | (34.9%) |
| Adjustments to IFRS measure | 134.8 | 6.0% | (326.7) | (16.8%) |
| Loss for the period (IFRS) | (950.6) | (42.4%) | (1,003.5) | (51.7%) |

Note: Numbers may not add due to rounding



Revenue

• For the six months ended 30 June 2022, we generated total revenue of RMB 2,239.6 million, including RMB2,040.9 million driven by product sales; coupled with RMB198.5 million from license fee income recognized over time and one-time.

Expenses

- R&D investments were spending on clinical trials including for late-stage assets, prioritized assets and other clinical stage assets from our pipeline, as well as spending on pre-clinical projects etc..
- The planned increase in S&M expenses was primarily due to the broader commercialization activities with respect to more approved products, strategic sales and marketing team expansion from 2,117 members as at 30 June 2021 to 2,745 members as at 30 June 2022 in order to prepare for the rapidly expanding commercial portfolio and broader coverage.

Non-IFRS loss for the period

 Non-IFRS loss for the six months ended 30 June 2022 was RMB 1.085.4 million.

IFRS loss for the period

 Adjustments to IFRS measure was driven by certain items namely share-based compensation expenses and net foreign exchange losses/(gains).

Income Statement (IFRS measure)

| IFRS measure | Six months ended 30 June | | | |
|--------------------------------------------------------|--------------------------|---------|-----------|---------|
| RMB'million | 2022 | % | 2021 | % |
| Revenue | 2,239.6 | 100.0% | 1,941.8 | 100.0% |
| Cost of sales | (471.5) | (21.1%) | (216.9) | (11.2%) |
| Gross profit (IFRS) | 1,768.1 | 78.9% | 1,724.9 | 88.8% |
| Research and development expenses | (1,174.5) | (52.4%) | (974.3) | (50.2%) |
| Administrative and other expenses | (407.8) | (18.2%) | (307.9) | (15.9%) |
| Selling and marketing expenses | (1,397.9) | (62.4%) | (1,084.2) | (55.8%) |
| Royalties and other related payments | (236.9) | (10.6%) | (339.8) | (17.5%) |
| Other income-government grants | 33.5 | 1.5% | 10.9 | 0.6% |
| Operating loss (IFRS) | (1,415.5) | (63.2%) | (970.4) | (50.0%) |
| Other income (excl. Government grants) | 71.5 | 3.2% | 79.4 | 4.1% |
| Other gains and losses | 392.1 | 17.5% | (85.2) | (4.4%) |
| Other gains and losses derived from operation of funds | (2.5) | (0.1%) | - | |
| Finance costs | (44.6) | (2.0%) | (27.1) | (1.4%) |
| Income tax expense | 48.4 | 2.2% | (0.2) | (0.0%) |
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Non-IFRS loss for the period

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Balance Sheet

Innovent

| IFRS-measure | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| RMB'million | 2022/6/30 | 2021/12/31 |
| Bank balances and cash | 8,317.9 | 8,377.1 |
| Other financial assets | | 644.8 |
| Trade receivables | 1,186.6 | 968.4 |
| Prepayments and other receivables | 213.0 | 213.3 |
| Inventories | 1,476.9 | 1,347.2 |
| Total Current Assets | 11,194.4 | 11,550.8 |
| Property, plant and equipment | 2,960.4 | 2,693.0 |
| Right-of-use assets | 380.8 | 396.9 |
| Intangible assets | 815.5 | 772.2 |
| Equity instruments at fair value through other comprehensive income | 160.7 | 203.4 |
| Prepayments for acquisition of long-term assets | 264.3 | 285.9 |
| Prepayments and other receivables | 146.1 | 127.7 |
| Other financial assets | 236.3 | 213.8 |
| Total Non-current Assets | 4,964.1 | 4,692.9 |
| | | |
| Total Assets | 16,158.5 | <u> </u> |
| Trade payables | (236.4) | (195.0) |
| Trade payables Other payables and accrued expenses | (236.4) (2,047.9) | (195.0) (2,051.6) |
| Trade payables Other payables and accrued expenses Contract liabilities | (236.4) (2,047.9) (323.6) | (195.0) (2,051.6) (355.5) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings | (236.4) (2,047.9) (323.6) (858.0) | (195.0) (2,051.6) (355.5) (365.0) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities | (236.4) (2,047.9) (323.6) | (195.0) (2,051.6) (355.5) (365.0) (22.3) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable | (236.4) (2,047.9) (323.6) (858.0) (15.9) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities | (236.4) (2,047.9) (323.6) (858.0) (15.9) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) (3,050.0) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable | (236.4) (2,047.9) (323.6) (858.0) (15.9) - (3,481.8) (899.7) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) (3,050.0) (458.5) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants | (236.4) (2,047.9) (323.6) (858.0) (15.9) (3,481.8) (899.7) (288.2) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) (3,050.0) (458.5) (294.8) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings | (236.4) (2,047.9) (323.6) (858.0) (15.9) - (3,481.8) (899.7) (288.2) (1,808.0) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) (3,050.0) (458.5) (294.8) (2,023.3) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings Lease liabilities | (236.4) (2,047.9) (323.6) (858.0) (15.9) (3,481.8) (899.7) (288.2) (1,808.0) (84.2) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) (3,050.0) (458.5) (294.8) (2,023.3) (86.4) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings Lease liabilities Other financial liabilities | (236.4) (2,047.9) (323.6) (858.0) (15.9) (3,481.8) (899.7) (288.2) (1,808.0) (84.2) (5.8) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) (3,050.0) (458.5) (294.8) (2,023.3) (86.4) (0.3) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings Lease liabilities Other financial liabilities Total Non-current Liabilities | (236.4) (2,047.9) (323.6) (858.0) (15.9) - (3,481.8) (899.7) (288.2) (1,808.0) (84.2) (5.8) (3,085.9) | (195.0) (2,051.6) (355.5) (365.0) (22.3) (60.6) (3,050.0) (458.5) (294.8) (2,023.3) (86.4) (0.3) |
| Trade payables Other payables and accrued expenses Contract liabilities Borrowings Lease liabilities Tax payable Total Current Liabilities Contract liabilities Government grants Borrowings Lease liabilities Other financial liabilities | (236.4) (2,047.9) (323.6) (858.0) (15.9) (3,481.8) (899.7) (288.2) (1,808.0) (84.2) (5.8) | (60.6) (3,050.0) (458.5) (294.8) (2,023.3) (86.4) (0.3) |



- As at 30 June 2022, our total cash was RMB 8,317.9 million (equivalent to US\$1.2 billion)
- Counting in the additional €300million strategic investment received from Sanofi in August, the most recent cash balance in August was equivalent to about US\$1.5 billion.



Key Takeaways



Innovent 信达生物制药

- We have built an expanding robust pipeline and insist on the growth strategy of innovation and globalization.
- Leveraging on the solid foundation, as one leading start-up biopharmaceutical company in China, we are exploring and developing a more sustainable and healthy business model adherence to the long-term strategy of global innovation.

We strive to create sustainable value for patients, employees and shareholders.





A Clear Strategy to Become a World Class Biopharmaceutical Company



Continue expansion of commercial portfolio and performance



- Over a dozen of late stage pipeline
- Rmb 20bn sales potential for China late stage pipeline in 5 years

Expand business to include more global development for clinical assets



- PoC for four clusters of global assets ongoing and more to come
- Established global development platform

Internally focus on 7 major research taskforces to deliver global potential drugs



- 80+ Innovent Academy Projects
- Proprietary technology platforms
- Goal to deliver multiple global potential assets each year

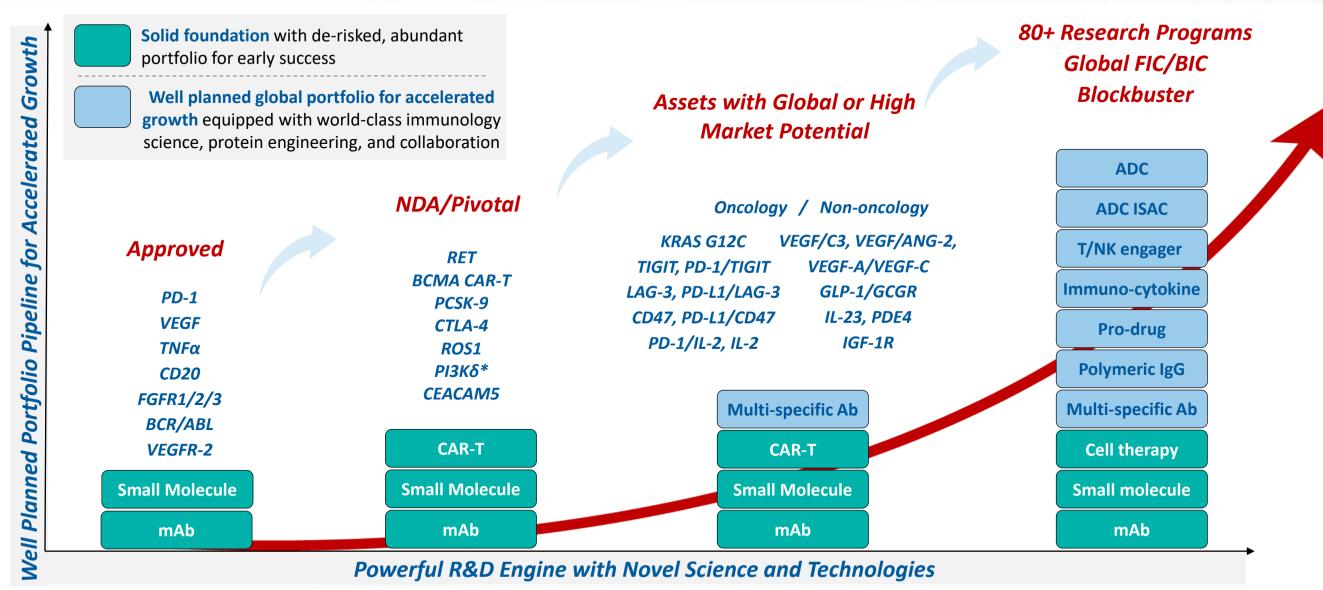
Leverage BD to empower internal R&D and fuel globalization



- Strengthen technical core-competency
- Strengthen global product portfolio
- Going from domestic to global market



Enriching Our Pipeline with New Platform Technologies and New Therapeutic Areas



*Note: We plan to have communication with China NMPA regarding the potential submission of PI3Kδ. Incyte has withdrawn the application of parsaclisib in FL, MZL and MCL in the U.S. as a business decision and is not related to any changes in either the efficacy or safety of parsaclisib.



Further Strengthening Commercial Portfolio With High Potential Assets and Proven Commercial Capabilities



Fully-fledged Commercial Ecosystem

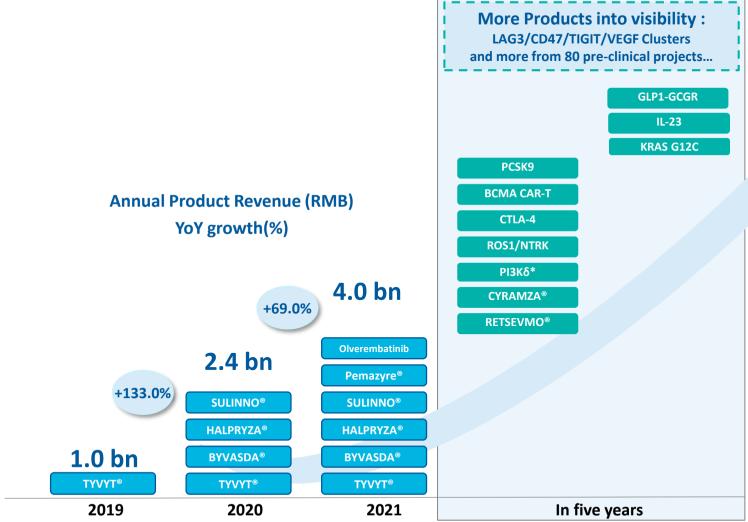


Validated Track Record



Rich and De-risked Portfolio





~RMB 20bn Annual Sales in 5 years

For over 15 approved and late stage assets

Plus

Upside Potential

From early stage global potential assets, and continuous BD collaboration

*Note: We plan to have communication with China NMPA regarding the potential submission of parsaclisib (PI3Kδ inhibitor). Incyte has withdrawn the application of parsaclisib in FL, MZL and MCL in the U.S. as a business decision and is not related to any changes in either the efficacy or safety of parsaclisib.



Building Leading Commercial Franchise with Expanding Approved and Late-stage Portfolio in Near Term

Robust Late Stage Assets for Growth



| | HALPRYZA® | SULINNO® | | |
|----------------------|-----------------------|------------------------|----------------------|--|
| Clear Unmet | Pemazyre [®] | IL-23 | | |
| | Olverembatinib | PDE4 | Retevmo | |
| Need and Good | RETESVMO® | ⋙ 达伯华° | 達伯坦❖ | |
| Opportunity * * * * | BCMA CAR-T | 人田子 利夏普单药注射液 | Pemazyre® (tablets) | |
| | ROS1/NTRK | ******* | 耐立克 | |
| | ΡΙ3Κδ* | 苏立信 [®] | 與實巴普尼 olverembatinib | |

Franchise and Synergy in TAs



Oncology | Metabolic | Autoimmune | Ophthalmology

Innovent

| | | | | 74 | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
| | TA | Target/Asset | Product | Status | Indication |
| 60 | Hematology | PD-1 (sintilimab) CD20 (rituximab) BCR/ABL (olverembatinib) BCMA CART (Equecabtagene Autoleuce) | TYVYT® HALPRYZA® NAILIKE IBI-326 | Launched Launched Launched NDA | cHL NHL CML MM |
| O. | Lung Cancer | PI3K (parsaclisib) PD-1 (sintilimab) PD-1 (sintilimab) RET (selpercatinib) ROS1 (taletrectinib) KRAS G12C CEACAM5 | IBI-376 TYVYT® TYVYT® RETSEVMO® IBI-344 IBI-351 IBI-126 | Pivotal Ph2 Launched NDA Launch in 2022 Pivotal Ph2 Ph1/2 Ph3 | FL 1L sqNSCLC; 1L nsqNSCLC EGFR+ NSCLC RET+ NSCLC ROS1+ NSCLC KRAS+ NSCLC CEACAM5+ NSCLC |
| | Liver Cancer | PD-1 (sintilimab) VEGF-A (bevacizumab) VEGFR2 (ramucirumab) CTLA-4 (ipilimumab) | TYVYT [®] BYVASDA [®] CYRAMZA [®] IBI-310 | Launched Launched Launched Ph3 | 1L HCC 1L HCC 2L GC 1L HCC |
| & \$\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tin}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tetx{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tetx{\text{\text{\texi}\text{\text{\texi}\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\texi}\text{\texi}\text{\text{\text{\text{\texi}\text{\tet | Gastrointestinal | FGFR1/2/3 (pemigatinib) PD-1 (sintilimab) PD-1 (sintilimab) VEGFR2 (ramucirumab) KRAS G12C CEACAM5 CLDN18.2 | PEMAZYRE® TYVYT® TYVYT® CYRAMZA® IBI-351 IBI-126 IBI-360;IBI-345;IBI-389 | Launched Launched Launched Launched Ph1/2 Ph1/2 Ph1 | CCA 1L GC 1L ESCC 2L GC CRC GC etc. GC, PC, etc. |
| | Gynecological | PD-1 (sintilimab) CTLA-4 (ipilimumab) VEGF-A (bevacizumab) | TYVYT® IBI-310 BYVASDA® | Pivotal Ph2 Pivotal Ph2 Launched | 2L CC 2L CC OC, CC |
| 202 | Metabolic | PCSK-9 (tafolecimab) GLP1/GCGR | IBI-306 IBI-362 | NDA Ph3 in 2022 | nFH, HeFH Diabetics, Obesity |
| (S) | Autoimmune | TNFα (adalimumab) IL-23 PDE4 (orismilast) | SULINNO® IBI-112 IBI-353 | Launched Ph3 in 2022 Ph3 in 2023 | RA, AS, Psoriasis, PJIA, Uveitis Psoriasis; Ulcerative colitis Psoriasis; Atopic Dermatitis |
| | Ophthalmology | VEGF/C (efdamrofusp alfa) | IBI-302 | Ph2 | nAMD |

Full Speed for Global Development of Global assets

• With established global development platform and rich experience, Innovent is accelerating to bring more assets to global clinical trials in the near future.

Increasing Global Rights and Global Potential Novel Molecules



4 PoC clusters



Enhanced global development platform

A dozen of alobal potential assets in clinics

| IBI188 | IBI322 |
|-------------------|-----------------|
| (CD47) | (PD-L1/CD47) |
| , , | , , , |
| IBI110 | IBI323 |
| (LAG-3) | (PD-L1/LAG-3) |
| | , |
| IBI939 | IBI302 |
| (TIGIT) | (VEGF/C3) |
| , , | · |
| IBI112 | IBI351 |
| (IL23) | (KRAS G12C) |
| | , , , |
| IBI324 | IBI333 |
| (VEGF/ANG-2) | (VEGF-A/VEGF-C) |
| | |
| IBI343 | IBI363 |
| (Claudin18.2 ADC) | (PD-1/IL-2) |

With global and blockbuster potential



- IBI188 positive PoC data readout in 1H 2022
- IBI322 preliminary PoC data readout in 2H 2022
- IBI110 preliminary PoC data readout in 1H 2022
- IBI323 phase 1b in 2H, 2022
- <u>IBI939</u> (TIGIT) <u>IBI321</u> (PD-1/TIGIT)

IBI110 (LAG-3)

IBI323 (PD-L1/LAG-3)

- IBI939 PoC data readout in 2H, 2022
- IBI321 phase 1ongoing
- <u>IBI302</u> (VEGF/C3)

 <u>IBI324</u> (VEGF/ANG-2)

 IBI333 (VEGF-A/VEGF-C)
- IBI302 Phase 2 data readout in 2H, 2022
 - IBI324 and IBI333 FPD in 2022

Capable to conduct more global MRCTs





China Product Development

Global Clinical Development

- 8 IND already approved
- US platform study IND approved for melanoma
- Seamless collaboration between China team and global team, improved efficiency and synergy
- Established team and expertise in the whole process from IND to BLA

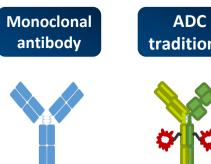


Internally Focus on 7 Major Research Taskforces to Deliver Global Potential Drugs



With the goal to discover, develop and commercialize potential global blockbuster drugs by 2030, we have 80 research programs at pre-clinical stage supported by state-of-the-art protein and antibody engineering technologies.

Innovent **Academy Projects** (80 projects & 7 taskforce)









Immunocytokine





















Proprietary technology platforms

ADC platform, Bispecific platform, Phage and yeast display platform, Hybridoma platform.....

Global discovery powerhouse







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BD Strategy is Complementary to Innovent's Globalization Strategy



Strengthen Technical Core-Competency

Strengthen Global Product Portfolio

Going From Domestic to Global Market









GLOBAL R&D PLATFORMS

Early/Mid Stage - GLOBAL RIGHTS

In/out-license out opportunities, accelerate US/EU presence

Late Stage - CHINA RIGHTS

Collaborate on China molecules to synergize with pipeline development and commercialization

GLOBAL FOOTPRINT

Collaborate with experienced and sophisticated partner

ADCs/ISAC

Antibody discovery platforms

Cell Therapies

Cytokine Fusions

mRNA

Technology

Prodrug Technologies

Intrabody

Multi-specific Abs/Proteins

> T/NK Cell Engagers

"Next Generation Targets"

- New targeted therapies
- Novel targets
- Validated new targets
- ADC approaches

"Close to market focus"

- Various validated targets
- Oncology
- Non-oncology (metabolic, ophthalmology, immunology)

"Establish global brand"

- Maximize the commercial value of product portfolio
- Accelerate to meet the global unmet medical needs with good image

As our BD transactions align with our strategy – we lay a strong path for globalization.





Innovent: Transforming From a China Leading Biopharmaceutical Company to a Global Premier Player

Fully Integrated Biopharmaceutical Platform

- World-class discovery, development, manufacturing and commercialization capabilities
- **60,000L** production capacity, one of the largest in China
- **Strong** commercialization capability with a commercial team of ~3,000 people

Comprehensive Global Collaborations

- Continued collaborations with global pharmaceutical and biotech companies
- Established an integrated platform with validated capabilities, striving to be the best choice for our partners





Innovent















Robust Pipeline in Both Oncology and Non-oncology

- Robust pipeline across novel therapeutics in both oncology and nononcology
- 7 commercialized, 3 NDA, 4 in pivotal trials and 20 in clinical stage

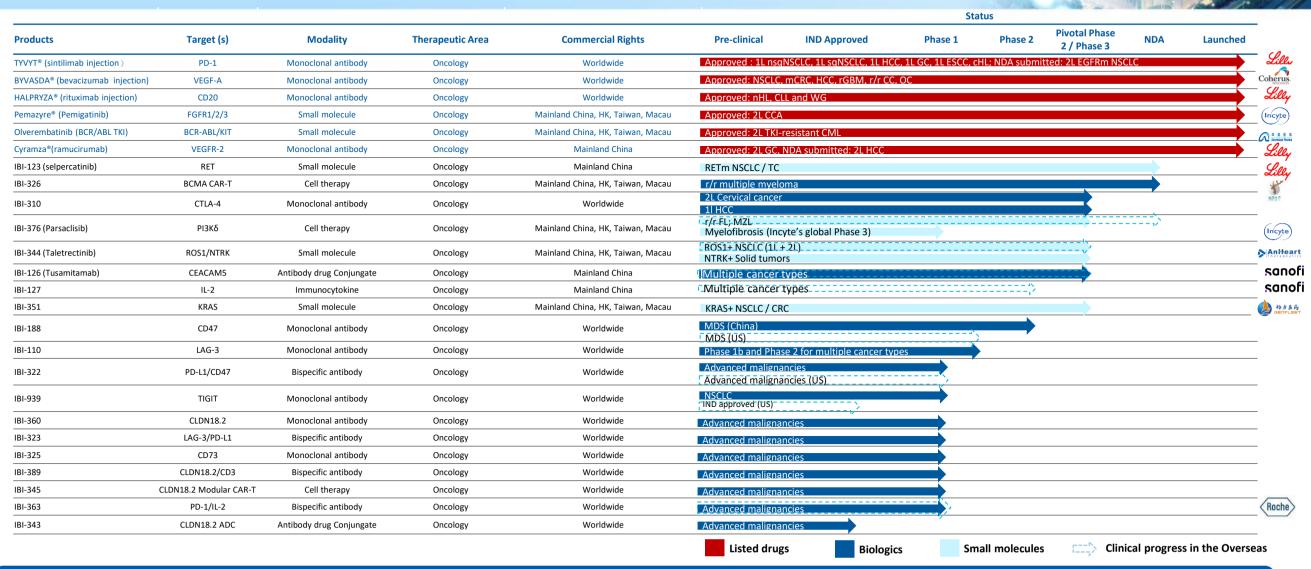
Global R&D Organization and Footprint

- Global R&D platform with 1,500 talents in China, US and Europe
- Innovent Academy as a powerful discovery engine to nourish global FIC and BIC products



Robust Pipeline Across Novel Therapeutics – Oncology

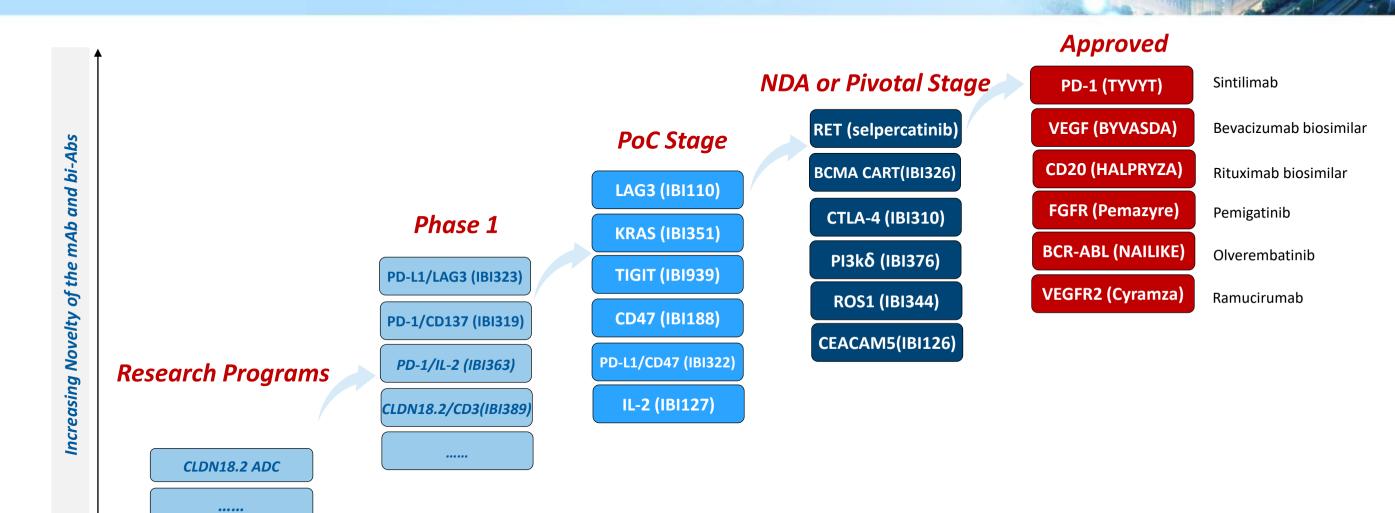
6 approved, 2 NDA, 4 in pivotal trials and 13 assets in clinical stage



Robust oncology pipeline with 25 clinical stage assets, covering monoclonal antibodies, bispecific antibodies, CAR-T and small molecules



Building on Our Oncology Pipeline with Immuno-Oncology Focus



The fully integrated product development platform to realize the value <u>as more novel assets enter into clinical trials</u>

<u>Positioning the right molecules for right patients</u> in a robust, abundant and diversified pipeline



Robust Pipeline Across Novel Therapeutics - Non-oncology Pipeline

1 approved, 1 NDA, 7 assets in clinical stage



Differentiated non-oncology pipeline represents long-term growth potential in major therapeutic areas including autoimmune, metabolic, and ophthalmology



Global R&D Structure with Expanding Footprint



Innovent R&D
Led by Dr. Yongjun Liu
President, Innovent

- Chairman of the Department of Immunology; Founding Director of the Center for Cancer Immunology Research of MD Anderson Cancer Center
- Global Head of Research of Sanofi

1,500 R&D employees

Innovent Academy

300+ employees

Discovery engine for global FIC/BIC products





Product Development

1100+ employees

China & global dual clinical development





BD & global alliance management

20+ employees

Partnership with regional and global players





Project and Portfolio management

20+ employees





Suzhou R&D center, China



The S

Shanghai R&D center, China



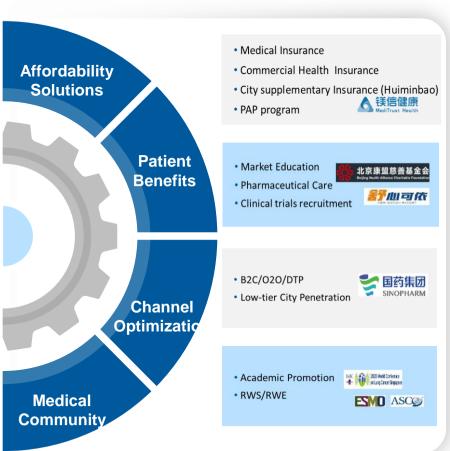
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Maryland wet lab, US





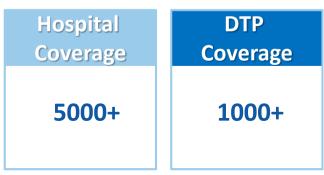
Fully-fledged Commercial Ecosystem with Validated Track Record





National Coverage

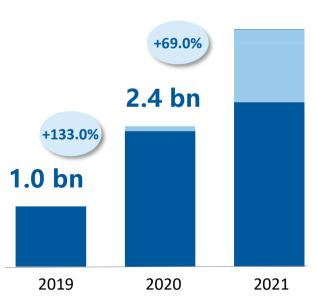




Validated Track Record 4

Annual Product Revenue (RMB)

4.0 bn



We are confident to maintain fast and sustainable revenue growth of our commercial portfolio.







- A total of 60,000L manufacturing facilities in operation, providing competitive advantage on the production cost of products including TYVYT® and other antibody drugs.
- More capacity is under construction.





Full CMC capability across process development, manufacturing, quality, supply chain and engineering, with talented management and Subject expert with MNC or Oversea experience.



- Advanced CMC development capability including perfusion, ADC and high concentration DP platform
- End-to-end quality system across product lifecycle per international GMP requirements

Established world-class CMC Strategic Advisory Board with Strong Support from Global Renowned Top Experts



David LaPré, MBA.

- An accomplished biopharmaceutical executive
- Former EVP/Head of Global Pharma Technical Operations
- Former VP of Global Supply Chain Management in Roche
- Currently President of DGL Advisors, LLC
- Holder of a BS degree from Worcester Polytechnic Institute in Worcester, Massachusetts and an MBA from New York University



Erwin Vanhaecke, Ph.D.

- Former Head of Group Quality for Novartis
- Former SVP of Global Quality Operations
- Former Chairman of the Ophthalmic Special Interest Group
- Currently President of Vanhaecke and Associates
- Winner of Novartis Excellence Award, Albert Nelson Marquis Lifetime Achievement Award and the Cross of Knight in the Order of the Crown (Belgium)



Chiang Syin, Ph.D.

- Former Chief Quality Officer and SVP of WuXi Biologics
- Former FDA Associate Country Director
- Currently President and founder of Meadows Biosolutions, LLC.
- Over 30 years of experiences working in the regulatory agencies and biotech industry
- Winner of Foreign Services Award, Scientific Achievement Award, Public Health Achievement, and Outstanding Service Award from FDA



Charles L. Cooney, Ph.D.

- Full professor of the Massachusetts Institute of Technology
- Director of GreenLight Bioscience, Mitra Biotech, Mitra RxDx and LaverBio, etc.
- Adviser to the Singapore MIT
 Alliance for Research and
 Technology (SMART) Innovation
 Center
- Founding Faculty Director of the Deshpande Center for Technological Innovation at MIT

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Confidential

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Innovent is Your Preferred Partner in China

"from product development to commercial launch"



Building Platforms for the Future

Unlocking Value of
Best-in-class
Biotech Assets

Regional Partnering



sanofi













Most Comprehensive partnership with Lilly Initial strategic collaboration with Sanofi

- 5 Collaborations with Lilly in 7 years:
- ✓ PD1 (2015, 2020)
- ✓ PD1 Bispecifics (2015)
- ✓ GLP-1/GCGR (2019)
- √ Tyvyt Ex-China (2020)
- ✓ Cyramza and Retsevmo (2022)
- Sanofi Strategic collaboration (2022)
- ✓ CEACAM5 ADC
- ✓ Non-alpha IL-2
- ✓ €300m Equity investment

Partnering to Build Capabilities

- Multi-Asset Roche partnership
- BOLT Multi-Asset ISAC partnership
- Synaffix ADC partnership

Untapping Portfolio Potentials

- Incyte Late Stage
 - ✓ 3 Late stage assets codeveloped globally, now launching in China and Taiwan
- Alector Early Stage
- Genfleet Early Stage

Assisting Local companies to outcompete MNCs in China

- · Avastin biosimilar out-license:
 - ✓ Coherus North America
 - ✓ Etana Indonesia
- Local partnering:
 - ✓ AnHeart's ROS1
 - ✓ Ascentage's BCR-Abl and BCL2
 - ✓ IASO Bio's BCMA CART

In-house R&D



Establishing a world-class biologic platform

- √ Immunology science
- √ Cancer biology
- ✓ Protein engineering



Long-Term Vision

Developing core competiveness based on strategic vision, global talent and strong execution

2025

2030



- 8 commercialized products
- More products at late stage development
- Increased GMP manufacturing capacity
- Established Labs in the US

- **Expanded** commercialized products in China
- Multiple products approved in the global markets
- Global commercial supply

- More commercialized products, including first-in-class blockbusters launched globally
- To be a premier global biopharmaceutical company

Innovent